Annual Report 2016

Samui Buri Property Fund

For the Period of July 1, 2016 to June 30, 2017

#### Message from the Management Company

September 29, 2017

Dear All Unitholders,

CIMB-Principal Asset Management Company Limited hereby submits Annual Report of Samui Buri (Mutual Fund) from July 1, 2016 to June 30, 2017 to all unitholders.

Performance of the Fund in the past year is profitable, Net Asset Value as of June 30, 2017 is 689.12 Million Baht or equivalent to 8.3227 Baht per unit. From July 1, 2016 to June 30, 2017 the Fund had income from the compensation for legal disputes settlement; temporary lease; the interest and others at the total amount of 71,506,767 Baht; while the total expense was at 13.52 Million Baht, resulting in total net profit of 57,986,606 Million Baht. Considering altogether with the total loss from unrealized loss of 30.80 Million Baht, the Fund then has increased operating net asset of 88.78 Million Baht. The Fund does not have dividend paid out for the performance of 2016.

Bank of Thailand has summerized the business condition and trend in the 2<sup>nd</sup> quarter of 2017 that Thai economy gradually expanded. The Manufacturing Export Business well improved from the economic recovery of the partner countries; with the expansion of investment in the future. Tourism trend was also continuously in growth; hotel business faced higher competition; on the other hand, there was not much expansion in real estate and construction sectors that the growth is limited in some areas. Private consumption expenditure expanded at satisfactory rate especially on some durable goods and some groups of consumers. However, the total purchasing power was not strong.

The National Economic and Social Development Board (NESDB) has announced the figures of the 2<sup>nd</sup> quarter of 2017 Gross Domestic Products and the Outlook of 2107 that Thai economy in Q2/2017 expanded by 3.7%, accelerating from 3.3 % in the previous quarter. In the first half of 2017, Thai economy expanded by 3.5%. Hotel and restaurant sectors grew by 7.5% accerating from a 5.3% in the previous quarter. In this quarter, the tourism receipt was 625.0

Billion Baht increasing by 9.4%. Foreign tourism receipts were 395.0 Billion Baht grew by 8.8% growth comparing with 3.9% in the previous quarter. This increasing was contributed by US, South Korean, Malaysian, Lao and Chinese tourists. Thai tourism receipts were 230.0 Billion Baht grew by 10.3% accelerating from 4.6% accelerated in the previous quarter. The average occupancy rate in this quarter was 67.5%, comparing with 66.3% in the same quarter of last year.

It is expected that the Thai economy will grow by 3.5 to 4.0%, improving from 2.9% and 3.2% of 2014 and 2015. The main supports are (1) the recovery of the export in tandem with the pickup of the world economy and the world trade volume; (2) the stronger expansion of both public and private investment in the latter half of the year; (3) the acceleration of key production sectors including hotels and restaurants, manufacturing and construction sectors; and (4) the favorable expansion of household income particularly of those in agricultural, export, tourism and related service sectors which will continue to support private consumption. It is expected that the export value of goods will expand by 5.7%, private comsumption power and total investment will grow by 3.2% and 3.4% respectively. The headline inflation will be in the range of 0.4 - 0.9%; and the current account will record a surplus of 9.7% to GDP.

Finally, CIMB-Principal Asset Management Company Limited hereby thanks all unitholders for your trust in managing your investment in the Fund. The Company will manage the Fund considering utmost benefit of unitholders under corporate governance for your satisfaction.

CIMB-Principal Asset Management Company Limited

Page

# Table of Content

Section 1 Management of Samui Buri Property Fund	2
Samui Buri Property Fund Fact Sheet	3
Policy, Business Outlook and Benefits Management	5
Significant Change of Law	8
Hotel Business Industry Overview 2016	10
Risk Factors	15
Legal Disputes	26
Section 2 Management and Corporate Governance	30
Information of Investment Units, Securities and Bonds issued by the Fund	31
Management Structure	37
Corporate Governance	57
Section 3 Financial Status and Performance	59
Important Financial Information	60

# Appendices

Appendix 1	Report of certified auditor, Audited Financial Statement	

# Appendix 2 Trustee's Opinion on the Fund's performance in the past year

SECTION 1

MANAGEMENT OF SAMUI BURI PROPERTY FUND

# SAMUI BURI PROERTY FUND FACT SHEET

Name (Thai)	กองทุนรวมอสังหาริมทรัพย์ สมุยบุรี
Name (English)	Samui Buri Property Fund
Abbreviation	SBPF
Type of Fund	Closed-end property fund for which the Management Company will file an application with the SET for the approval of the issue of Investment Units to be listed on the SET
Type of Investment	Property
Term	Indefinite
Listed on	August 18, 2010
Amount of Capital	828,000,000 Baht
Management Company	CIMB-Principal Asset Management Company Limited
Trustee	Citibank, N.A., Bangkok Branch
Registrar	CIMB-Principal Asset Management Company Limited

#### Objectives of the Investment

The Project intends to raise funds from general investors through the issue of Investment Units. Initially, such funds will be used for investing in real properties for commercial purposes by focusing on long-term investment in projects that continuously generate revenue. The Fund will use such funds for investing in property and/or by performing any proper or appropriate action by purchasing and/or lease including renovating, maintaining and/or lease out and sublease of the property which the Fund possesses for the benefits of such real properties so as to increase revenues and return to the Unitholders and the Fund. In this regard, the Fund intends to distribute dividends to the Unitholders regularly, and intends to increase the net asset value of the Fund in the long run, provided that the operation of the Fund is subject to the rules and procedures as prescribed by the relevant Securities Law and/or other laws.

#### Change in the Fund's name

The Fund is formerly known as Mercure Samui Property Fund (MSPF) and was approved by resolution of the Unitholders Meeting No. 1/2013 to change the name to Samui Buri Property Fund since April 16, 2014.

# POLICIES, BUSINESS OUTLOOK, BENEFITS MANAGEMENT AND SIGNIFICANT CHANGE OF LAW

## Characteristics of the Property and Location Details

Samui Buri beach Resort Hotel is a 88-room hotel located on the land title deed No. 10775, 10779 and Nor. Sor 3 Kor. No. 1274, 1275 and 2035 which has an approximately area of 13 Rai 0 Ngan 27 Square War located at no. 26/24 Soi Wat Napralan, apart from the road around island (TorLor. 4169), Maenum Sub-district, Koh Samui District, Surat Thani Province. The Fund had invested in land, buildings and equipment for operating the hotel business.

Nie	Land Title Deed	Land No.	Area		
No.	No.		Rai	Ngan	Square Wah
1	10775	271	1	-	-
2	10779	270	-	2	-
3	Nor Sor 3 Kor 1274	255	1	1	32
4	Nor Sor 3 Kor 1275	256	3	1	90
5	Nor Sor 3 Kor 2035	261	6	3	05
	Total		13	0	27

## Detail of the 5 plots of land

Samui Buri Resort Hotel has approximately 15,772.86 square meters of indoor usable area, 65-meter width beachside at Maenum Beach with facilities for serving guests consisting of a swimming pool and food court including parking lot which can accommodate approximately 80 cars.

No.	Room Type	Number/Room
1	Deluxe	48
2	Pool Deluxe	12
3	Pool Villa	28
	Total	88

Details of Hotel Rooms

The decoration of the hotel applies the Thai architectural style together with in-room facilities as a standard 4-5-star hotel, which are air-conditioning, hot-cold water, bathtub, television, refrigerator and wireless internet system.

The villa type rooms consist of the same facilities as the normal room with the addition of a living room, Jacuzzi bathtub and private swimming pool in front of the room.

The lobby in the common area of the hotel is decorated in the Thai style and the other parts of the hotel have small parks with various trees to create shadiness in the inside of the project. The hotel is in a beachside area and has seats for sunbathing and swimming for tourists as well as a large swimming pool and a fitness center with a full set of exercise equipment which is also located at the beachside and has a restaurant for the guests of the hotel.

In addition, the hotel has seminar and meeting rooms to fulfill the requirement of clients from both private companies and government agencies who wish to organize an outside meeting with comfortable and modern equipment.

Type of Property	Land with buildings	
Property Location	no. 26/24 Soi Wat Napralan, apart from the road around	
	island, Maenum Sub-district, Koh Samui District, Surat Thani	
	Province	
Appraisal Company	Edmund Tie & Company (Thailand) Co., Ltd.	
Appraised value	646,600,000 (Six Hundred Forty-Six Million and Six Hundred	
	Thousand Baht)	
Appraisal date	April 1, 2017	
Appraisal period	April 20, 2016 - March 31, 2017	
Appraisal method	Appraiser uses the Discounted Cash Flow Method at Property	
	Level and Depreciated Replacement Cost Method	

Value of the property of the Fund (Information as of June 30, 2017)

# Details of investment in real property or lease hold from July 1, 2016 to June 30, 2017

In the past accounting year, there is no additional investment in real property.

# Details of sale or transfer of lease hold from July 1, 2016 to June 30, 2017

In the past accounting year, there is no sale or transfer of lease hold.

## Acquisition of benefits from the real properties

The Fund acquired benefits by leasing out the properties to Samui Buri Beach Resort Company Limited for 15 years; however, the lease agreement as terminated since April 4, 2015 due to default of the lessee.

The details are specified in "Legal Dispute" on page 26 of this Annual Report.

#### Significant Change of Law

Cancellation of Exemption on Value Added Tax (VAT), Specific Business Tax and Duty Stamp for Property Fund

On May 24, 2017 there was the announcement of the 3 Royal Decree under the Revenue Code regarding Exemption of Value Added Tax (No. 608) in the Year 2016; the Revenue Code on Definition of Business under the Exemption of Specific Business Tax (No. 609) in the Year 2016; and the Revenue Code on Definition of Business under the Exemption of Revenue Tax (No. 610) in the Year 2016, that the Cancellation of the Exemption on Value Added Tax (VAT) for trading and service business; Specific Business Tax for Banking and Real Estate businesses; and Duty Stamp for Property Fund (Type 1), Financial Institute Problem Solution Property Fund (Type 2, 3), Financial Institute Problem Solution for claims the rights Property Fund (Type 4), set up under the Securities and Exchange Acts would be effective from May 24, 2017.

Thus, by this law, effective from May 24, 2017 it is the duty of the Fund to pay VAT, Specific Business Tax and Duty Stamp. The Fund has already completed the VAT registration since May 24, 2015.

#### Impact to the Fund

Formerly, it was the Fund's responsibility to pay Value Added Tax (VAT) on every purchase or for any service (both VAT included and serviced charge excluded on purchase) as a purchase tax. On contrary, the Fund could not claim any VAT from asset selling or serviced charge from any service of the Fund as selling tax, so the Fund could not make any deduction on the purchase tax. After Business VAT Operator registration, the purchase tax of the Fund could be set off with the selling tax and this will lessen the Fund's VAT.

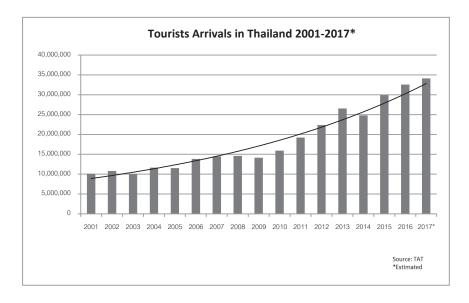
Regarding the Specific Business Tax, since the first day of the law enforcement it is the duty of the Fund to pay in case that the Fund sells the asset before the 5-year period of

possession. However, the current possession period is about 7 years, so there is no impact to the Fund from the change of law.

For the Duty Stamp issue, the Fund was exempted for all contracts and bonds transactions. After the change of law, the Fund must pay duty stamps for contracts and bonds same as other juristic persons. The duty stamp rate depends on type and value of each contract and bonds.

## HOTEL BUSINESS OVERVIEW 2016

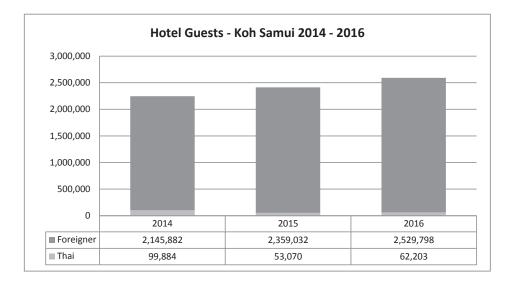
The Domestic and International Tourism Market Analysis Report from Tourism Authority of Thailand (TAT) as of December 20, 2016 reviewed that the growth of International tourist is still in good level of 9% or 32.6 Million tourists. The income of 1.65 Million Baht or 13% increased which is higher than the 8% expected. Though the impacts in the last quarter from the decrease numbers of Chinese Tourists and the Internal conflict of many countries, there are more good factors, such as the stronger of US Dollar; Economic recovery in many countries such as America, Europe and India; increase of new flights; and TAT's specific tourism marketing plan for the upper level, lady and special interest tourist groups, that boots up the income from tourism industry.

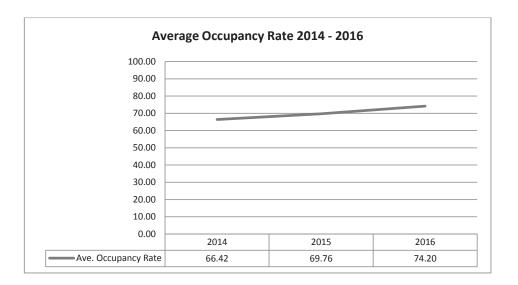


The Domestic Tourist continues growing from the past years. It was estimated for 145 Million trips which is 4.32% increased that generates the national income of 8.66 Hundred Thousand Million Baht or 7.84% increased. The main factor of this growth is from the Recovery of Thai Economic and the Government supports of the public shopping and domestic tourism stimulation policies.

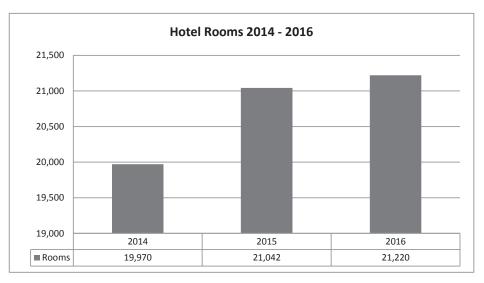
The overview of Tourism Industry in 2017 is expected to generate 10% increasing income as plan. This is supported by the recovery of Russia tourists; the exemption of visa fee; the decrease of visa on arrival fee during December 1, 2016 and February 28, 2017 to arouse traveling on New Year and Chinese New Year; and the good economic condition in ASEAN for short distance travel. It is also expected that there will be continuous domestic travel among Thai people. These factors plus the continuous recovery of Thai Economic will make 10% increased of domestic income as forecasted.

For tourism of Samui, the Ananlysis found that it is an improving trend. In 2016, the international tourists slightly increased to 2,592,000 from 2,412,102 in 2015; and the average occupancy rate grows from 69.76% to 74.20%.

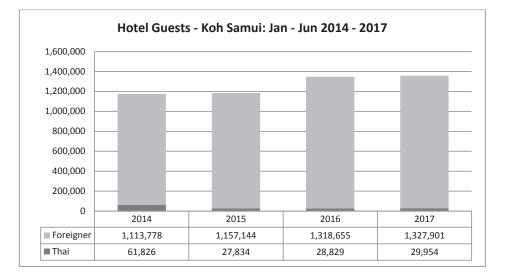


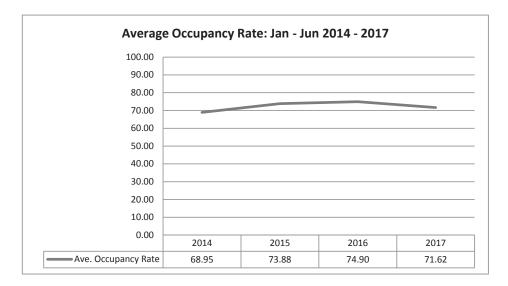


Comparing of numbers of hotel rooms, it was stable at 21,220 rooms in 2016 and 21,042 in 2015.

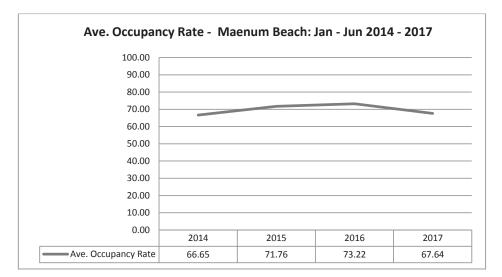


Numbers of Hotel Guests during the first six months of 2017 was 1,357,855 which was a small increase comparing to 1,347,484 in 2016. In the first six months of 2015, 2016 and 2017, numbers of Thai tourists were not much change which was 28,000-30,000; and for International tourists did not move so much at the range of about 1,100,000 to 1,300,000.





During the fisrt six months of 2017, the average occupancy rate slightly decreased from 74.90% in 2016 to 71.62%.



On Maenum Beach, the average occupancy rate during the first six months of 2017 was 67.64% which was decrease from 73.22% in 2016 during the same period. The reason was from the increase numbers of hotel rooms from 2,076 to 2,274 which represent the higher competition on Maenum Beach.

The Second Quarter of 2017 Business Trend Report by Bank of Thailand said that the tourism in almost all regions was improved according to the increase numbers of International Tourists. From most Regional Tourism Entrepreneurs' view, the tourism in the 2<sup>nd</sup> quarter of 2017 grew up, comparing to the same period of the former year, which was shown by the increasing numbers of International tourists especially the Chinese Tour Group. Tourism in the North and the South of Thailand were improved due to the direct flights and the exemption of Visa fee; while in the Northeast affected from the decrease of government seminars.

The tourism business entrepreneurs believed that in the 3<sup>rd</sup> quarter of 2017 there would be a continuous growth which mainly from Chinese Tourists especially in the Central, North and the Sourth of Thailand; while in the Northeast would suffered the impact from the government's policy of internal seminar to all agencies.

# **RISK FACTORS**

#### Risks associated to the invested property

1) Risks from the economic volatility of the country or other macro factors

The Project to be invested by the Fund contains some risk from the economic volatility of the country and outside the country, since the guests are both Thai tourists and foreign tourists. Furthermore, the hotel may be affected from the change in other macro factors such as the adverse change of the international economic, increase of Thai currency value, the view point of the foreigner on Thailand, effect of terrorism, war, insurrection, protestation, obstruction and spreading out of the 2009 flu, avian flu or other disease in the region including the effect of the political fluctuation of Thailand in the present or in the future, or the change of political policy of the government which may cause serious problem to the operation, financial status, operation result and the growth of the Fund.

#### 2) Risks from Master Lease Approach Structure

As the Fund is managed under the master lease approach structure, therefore, the Fund is exposed to the risks that the Lessee does not pay rent to the Fund due to business conditions that deviated from business plan or even though as planned.

#### 3) Risks from the Guarantee

Although the Fund has specified the Lessee to provide Bank Guarantee, however, in the case that the Fund enforces the guarantee, commercial bank may use the law as excuse not to pay. Consequently, the Fund may need to exercise legal right by filing lawsuit to enforce the issuer bank to pay as obliged per the Bank Guarantee.

4) Risks associated with Political Situation

The political situation on government stability and from the assembly to protest the government of some people may affect the economic and tourism condition of Thailand and the Stock Exchange of Thailand. This might be resulted in adversely affected on the operation of the Samui Buri Beach Resort Hotel, on the financial status and operation result of the Lessee's business which might also result to the operation of the Fund. The Management Company is incapable of guaranteeing that the political situation in Thailand, at the present and in the future, or change of the political policies of Thai Government will not have material adverse impacts on the operation of the Samui Buri Beach Resort Hotel, financial status and operation result of the Lessee's business and growth of the Fund.

#### 5) Risks on operation of Hotel Business

The operation of the hotel business is the high risk real estate business if compares with other real estate businesses such as shopping mall business or lease of office space etc. because the operation of the hotel business depends on various external factors including the tourism industry of Thailand. Therefore, if the Fund lease the property of the Fund to the lessee to utilize such property in hotel business and if the Lessee under the Lease Agreement has adverse effect from the operation on hotel business and the Lessee is unable to pay the rent on time or the varied rent may not reach the estimation, it may impact on the operation result of the Fund.

#### 6) Risks from Higher Competition

The operational result of the Fund may be affected by the market situation of the southern tourism, the increase of the hotel in Samui Island, the increase or decrease of the number of the hotel, and the increase of the number of the hotel or residential development

which will cause the increase of supply in the market resulting in higher competition in seeking the guest.

#### 7) Risks associated with Change in popularity of the Style of the Project

The Samui Buri Beach Resort Hotel which is invested by the Fund may affected by the change in popularity of tourists because if the behavior of the customer on emphasize to the accession to the nature which is differently to the Project. It may affect to the number of the tourist using the service in the Project. If the Project will not able to improve or change the style or image of the Project as soon as such change.

#### 8) Risks from Natural Disaster such as earthquake or tsunami, accident and terrorism

Despite the facts that the natural disaster such as earthquake or tsunami, accident and terrorism do not often occur, if these incidents are to occur at the location of the property of the Fund, it will not only cause damages to the properties of the Fund, but it will also cause enormous damages to the lives and properties of the lessee and people using the service of the Project. Nonetheless, the Fund has procured insurance policies on properties of the Fund to cover damages from natural disaster such as earthquake or tsunami, accident and terrorism for immovable property of the Fund.

Furthermore, any necessity repairing to recover the immovable property may need high expense and need the long time including may cause the Fund to lose the income in significance in such period which may stop the operation of the Hotel. Therefore, the serious circumstance and/or damage on the immovable property may significantly effect to operation result and financial situation of the Fund.

However, the Fund has procured insurance policy on immovable property of the fund to protect and has insurance financial amount conform to the insurance standard of the immovable property which has usage conform with the usage of the immovable property of the Fund.

#### Risks from the operation of the Fund

1) Risks in relation to Change in Accounting Standards or Change in Relevant Law

The financial report of the Fund may be affected by the enactment of new accounting standards or revision of the same, which is not predictable by the Fund or amendment to regulations of the SEC Office or relevant agency in recording on accounting of the Immovable Property Fund. The Fund manager is not in the position to evaluate the impact caused by any of the above-mentioned changes, nor in the position to assure that such changes will not affect the presentation of the financial report or the operation result of the Fund. In addition, the accounting value of property of the Fund may change in the future if the opinion of the appraisal company has changed and may affect the accounting value of the property. Therefore, the Fund shall conduct to appraisal the value of the property and shall change the appraisal company as detail described in the Project.

#### 2) Risks in relation to the Fund's ability to pay dividend

The dividend payment of the Fund will be considered from the operational result of the Fund which is subject to other factors, e.g. local and international economic situation, ability of the executive members to manage the immovable properties, the costs of the management of the immovable properties, the operation costs, the competition, the change of law and rules relating to the immovable properties. The dividend payment of the Fund shall be considered from the operation result of the Fund. Such rent depends on the ability of the Lessee on rent payment in accordance with the Lease Agreement and the ability of the Fund on guarantee enforcement under procedure and time abovementioned when the cause of termination occurs. Therefore, the fluctuation of the varied rent may result that the investor may have the risk on do not receive the dividend payment as being expected herein or the Fund may not be able to maintain the level of the dividend payment or increase the amount of dividend payment in the following years.

3) Risks from the compensation from the immovable property insurance do not cover the actual damage

Under the provisions of the Land and Building Lease Agreement, the Fund shall procure the All Risk Insurance Policy and the Lessee shall procure the Business Interruption Insurance Policy which the Lessee shall be responsible on all cost throughout the lease term and to specific that the Fund is the beneficial party of the insurance policies. Furthermore, the Fund shall make the Lessee to procure third party insurance policy to cover the damage of the third party from the defective invested properties.

Nevertheless, if the circumstance which is not under the protection of the insurance policy occurs or the damage exceeding the coverage in accordance with the insurance policy or the Fund not being able to recover the all that it is entitled to under the insurance policy, such case may adversely effect to the financial situation of the Fund and cause the immovable property income to be under estimation. In such case, the Fund may have the financial damage because the compensation from the insurance may not cover all damage.

Furthermore, The Fund may not be able to insure against certain types of risks that may occur. Even if the Fund can find insurance, the premium may not be worth the economic benefits that the Fund might receive or there might be incidents outside the cover the insurance policy or the damage exceeding the coverage in accordance with the insurance policy, or the Fund not being able to recover the all that it is entitled to under the insurance policy. This may have affected on the higher cost and may cause the income in the future to be under estimation.

# 4) Risks form the actual operation result and the property of the Fund may difference from the estimation

Any financial report appears in this Project Scheme which is not the real information in the past (Including any report on the objectives of the investment and other plan and objectives of the executive for the future proceeding or economic situation or assumption or relating forecast) is the estimation and unable to guarantee that it will happen as described such as the forecast of income and cost of the Fund. It depends on several assumptions which are changeable. These assumptions are not in the control of the Fund such as the decrease of the tourist and the decrease of the rent rate etc. These factors may cause the effect to the operation of the Fund. Therefore, the actual circumstance and operation result may be significantly difference from the forecast herein.

Such Estimation is the forecast concerning to the business operation result, business expansion planning, change in law, rules and regulations of the authorities relating to the business operation of the Fund, the government's policies and other which are the forecast in the future and being the opinion of the Management Company in the present and unable to assure such operation result or such future circumstance and such estimation based on several assumptions which are uncertainly. It could happen or maybe not. And these factures are not in the control of the Fund. In the case of such assumption will not happen, some of the proceeding of the Fund might not be in accordance with the described estimation and may affect to the actual operation of the Fund or the investment and the operation result of the Fund may be significantly difference from the estimation herein.

#### 5) Risks on taxes and changes in relevant laws in the future

In the sale and transfer or receipt of transfer of the leasehold right; or in the sale and transfer or receipt of the transfer of the real properties (in the case that the Fund makes investment in the real properties) in the future, there may be the incurrence of tax burden and fee arising out of the sale, purchase or transfer of the ownership in relation to the leasehold right or the real properties by which the Fund will be responsible for all or part of them. And such fee and tax rate that the Fund must pay may be different from the current rate or there may be the change in any regulation on income tax, other taxes of the Fund or tax relating to the dividend which the investment unit holder receive from the Fund or there may be the change in law, notification, rule, regulation, legal provision, policy and/or ordinance of the authority or the agency authorized by the law in the future which is unforeseen circumstance. If there is such

change, it may be adverse effect to the operation result and the value of the investment unit of the Fund and investor including the change in tax burden of the investment unit holder.

#### 6) Risks arise when the building must be renovated

Normally, each hotel and residential building project in this characteristic must always be repaired and improved to modernize and conform to the style of demand of the customer to attract the customer to use the service continuously. Normally the yearly improvement, repairing or maintenance will not affect the operation of the Fund unless in the case of the big improvement and repairing. The improvement to change outside and inside image of the hotel and resting building which usually conducted every 5-7 years or the change of the importance system of the project which usually conducted every 20 years approximately, such improvement will conduct separately only in the area that need to be improved. Therefore, the effect to the income of the Fund will occur only in the improvement area or nearby area which is disturbed form the improvement.

Nevertheless, in each big improvement and repairing, the project management will plan to minimize impact on the customer and will always study the impact on the income and the benefit before conducting. Moreover, during each big improvement and repairing period, the Lessee shall pay the fixed rent to the Fund unless the big improvement and repairing cause by force majeure.

#### 7) Risks relating to the license

In accordance with the law, the license to operate hotel business must be renewed every 5 years. If the license to operate hotel business of the Lessee has been revoked or has not been renewed or the Lessee fail to proceed in order to obtain the license to operate hotel business (partial or whole), it may cause adverse effect to the Lessee that is to say that the Lessee will be unable to operate the hotel business (partial or whole) in the future and may cause the Lessee to be unable to pay the rent to the Fund and/or may cause the income of the Fund lower than estimation and may cause the Lessee to fail to comply with the conditions and duties under the Lease Agreement. However, the rules and regulations and the principle of consideration of the officials of the relevant authorities relating to the renewal of the license may be changed in the future which may delay the application for renewal or may be unable to renew the license. In such case, the Fund may consider the Lease Agreement terminating and may acquire the benefit from the hotel buildings and/or the villas in partial or whole in other types such as long-term lease resting building, or separately sell each hotel building or villa.

#### 8) Risks from the Lessee's Failure to comply with the Lease Agreement

In the case that the Lessee fail to comply with the conditions and duties under the Lease Agreement, it will be the cause to terminate the Agreement and the Fund has the right to terminate the Lease Agreement so that the Fund may seeking the new lessee. If the Fund is unable to seek the new lessee in the reasonable time or unable to negotiate with the new party in the new lease agreement which contain the benefit condition to the Fund, the cash flow of the Fund may stop or reduce which affect aversely in significance to the operation result of the Fund.

#### 9) Risks from the Lessee or the owner fail to comply with the Management Agreement

The lessee may have the risk from short of the cash flow or may be unable the procure the sufficient cash flow considered by the hotel executive officer as suitable for the hotel operation in accordance with the standard of the hotel executive officer and may cause the Lessee to default the Hotel Management Agreement.

The cancellation between the hotel executive officer and the Lessee may occur, if the hotel executive officer and/or the Lessee fail to comply with the conditions and duties under such agreement (or both parties may cancel the agreement by voluntariness) which cause the Lessee to seek the new hotel executive officer. Even if the management company believes that the Lessee will find the new hotel executive officer within the reasonable time because there are

a lot of the professional hotel executive officers in the world and there should be some of the hotel executive officers who want to become the executive officer in this hotel as the result of the quality and location of the Project. However, during the negotiation and contacting to the new hotel executive officer the cash flow of the Fund may stop or reduce which affect aversely in significance to the operation result of the Fund.

10) Risks as to net asset value of the Fund may not reflect actual value which the Fund will receive if there is the sale whole property or there is dissolution of the Fund

The Net Asset Value of the Fund specified herein is calculated by basing on the information obtained from the Appraisal Report and such Net Asset Value may not reflect actual value which the Fund will receive if there is the sale whole property or there is dissolution of the Fund.

#### 11) Risks from the Lack of Liquidity

As the Fund is the closed fund registered with the SET, the liquidity in the trade of the Investment Units will be analyzed from the frequency and the volume of the Investment Unit being traded in the SET which is subject to the volume of the bid-offer. Such bid-offer is also subject to many factors which the Fund is unable to control such as the security exchange situation and the market demand. Accordingly, there is a risk that the Investment Unit will face the lack of liquidity in the secondary market. Furthermore, as the Fund is listed in the size that lowers than 2,000 million Baht, it may affect to the liquidity on trading the Investment Units and bid price-offer price of the Investment Unit of the Fund may be differently in significance from the Net Asset Value (NAV).

- 12) Risks relating to the Ability to Procure Benefit in the Leased Property by the Lessee that Affect the Benefit Procurement of the Fund
  - (1) Risks from the volatility of income

Since the Initial Investment Date, the Fund will take the Samui Buri Beach Resort Hotel to procure the benefit by lease whole project under the lease agreement which contains the substantial concerning to the rent which the Fund will receive as follow:

(a) The Fund will receive remuneration in form of the fixed rent as specified in the summary of the Property Lease Agreement of the Initial Investment Property and the varied rent from the Lessee under the formula as prescribed in such agreement.

(b) In the case of the Lessee show to the Fund that there is any circumstance which significantly affects to the tourism industry of the country such as avian flu or 2009 flu. If such circumstance occurs temporarily, the Fund will consider that the Lessee may pay the rent to the Fund at the lower rate than the fixed rate.

In addition, the rent that the Fund will not receive during such time shall be deemed as the Accrued Unpaid Amount and the Lessee will reimburse such rent to the Fund which the Fund will receive the rent respectively as follow:

- a. Rent as specified in the agreement
- b. Accrued Unpaid Amount
- c. Other rent as prescribed in the agreement (if any)

The Fund prescript that there shall be outstanding payment not more than 60 days and the Fund will charge the fine interest on the fine interest rate notified by the Bank of Thailand.

(2) Risks from higher competition which may affect that the guest of the Samui Buri Beach Resort Hotel will significantly decrease

The Lessee has the main income from providing the room service of the Samui Buri Beach Resort Hotel and other relevant service to the guests and the income which the Lessee receive from such services must affect directly to the rent which the Fund will receive under the Lease Agreement especially the varied rent which is calculated from the portion of the income of the Lessee. If in the future, there is the higher competition in providing room service in Samui Island by other entrepreneurs that built the new hotel or has improved the current hotel to be better than the Samui Buri Beach Resort Hotel in nearby area of the Samui Buri Beach Resort Hotel. It may affect that the guest of the Samui Buri Beach Resort Hotel may be decrease and will affect to the operation result of the Lessee and finally to the operation result and financial situation of the Fund.

## LEGAL DISPUTES

On December 16, 2016, the Management Company has arranged the Unitholder Meeting 1/2016. The Meeting's Resolution has approved for the Former Lessee's offer to settle the legal disputes by making the payment 69,254,794.52 Baht. However, the resolution of Agenda 4 was not approved with the offer to buy the asset from Major General Thanakorn Thavinkij at the amount of 600 Million Baht; while in Agenda 5 is the approval of selling the asset at the Net amount of not less than 700 Million Baht; and, in Agenda 6, the Management Company was responsible for selection of the asset buyers, manage for the selling contract under the approved conditions; and inform the Unitholders when the transaction is complete.

After such Meeting, the Management Company of the Fund has followed the Meeting Resolutions as below summary:

Settlement of Legal Disputes between the Fund and Samui Buri Beach Resort
Co., Ltd. ("Former Lessee") as the Meeting Resolution Approval of Agenda 4

(1) On January 30, 2017 at Samui Province Court, the Management Company has signed the compromise agreement with the Former Lessee and other related parties to settle the Lawsuit Black Case No. Por158/2558 including all legal disputes. The Samui Province Court has sentenced of Agreement as appeal on the same day.

(2) On January 30, 2017 at Samui Province Court, the Former Lessee and all related parties had withdrawn all lawsuits: Black Case No. Por 231/2559 and Por 243/2559; Criminal Cases 302/2558, 1302/2558 and 2028/2559.

(3) On January 30, 2017, The Fund had withdrawn the lawsuit Black CaseNo. Por 221/2559 to Krung Thai Bank Public Co., Ltd.

(4) On January 30, 2017, the Former Lessee and all related parties had withdrawn all lawsuits filing at Bor Pud Police Station.

(5) The Former Lessee had already made the payment to the Fund per compromise agreement of 69,254,794.52 Baht by paying the first installment for 10,000,000 Baht on the date of Unitholder Meeting No 1/2016 which was December 16, 2016; the second amount of 10,000,000 Baht on April 5, 2017; and the last sum of 49,254,794.52 Baht on June 5, 2017.

(6) The Fund has already returned the Former Lessee the 6,285,500 Investment Units of the Fund as the payment Guarantee per (5) per the Pledge Agreement between the Fund and the Former Lessee.

(7) The Management Company has already returned Bank Guarantee of Krung Thai Bank Plc. to the Former Lessee per the compromised agreement.

(8) The Fund and the Former Lessee are under the process of document preparation for cancellation of the property and land lease to submit at Surat Thani Land Department on Samui island.

(9) All legal disputes between the Fund and the Former Lessee have already been settled.

2. Temporary Lease of the Fund's property during the process of search for the new buyer per approval of Agenda 6 from the Unitholders Meeting

Since the Unitholder's Resolution of Agenda 5 was not approval to sell the asset to Major General Thanakorn Thavinkij; but approval to sell the asset at the amount of not less than 700 Million Baht by appointing the Management Company of the Fund to arrange for the new buyer and to sign the 6-month Lease agreement with the Former Lessee.

(1) On January 30, 2017, The Fund had signed the temporary Lease Agreement with the Former Lessee during the process of searching for the new buyer according to the approval of Unitholders' Meeting 1/2559 Resolution in Agenda 6. The temporary Lease was for 6 months starting from February 1, 2017 to July 31, 2017.

(2) The Former Lessee has already paid to the Management Company of the Fund 6 cashier cheques at the amount of 500,000 Baht each which equivalent to 3,000,000 Baht in total as the advance rental fee for the whole lease period. The Fund has already received the amount from each cheque for the Lease fee.

# Arrangement for the New Buyer for the Fund's Property per the approval in Agenda 6 of the Unitholders' Meeting Resolution

(1) After the selection, The Fund has appointed CBRE (Thailand) Co., Ltd.("CBRE") as the Bidding Consultant; and the Bidding date is on May 3, 2017.

(2) No bidding document was sent on May 3, 2017, the deadline of bidding.

(3) For the Fund and Unitholders' benefits, the Management Company of the Fund re-opened for the bidding allowing the bidders to send their bidding document to CBRE or make appointment for negotiation with the Management Company of the Fund until May 18, 2017.

 (4) On the deadline of bidding - May 18, 2017, there were 2 bidders; and the higher bidding price to buy the property was 550 Million Baht from Federal Service Co., Ltd.

## <u>Remark</u>

The Management Company of the Fund has arranged for the Unitholders Meeting 1/2560 to consider for the result of the new buyer of the Fund's property on July 14, 2017. However, Federal Service Co., Ltd. that offered to buy at the amount of 550 Million Baht had cancelled its offer of bidding and informed the Fund of cancellation to buy the property on July 13, 2017.

On the date of Unitholders Meeting, there was the approval to search for the new master lessee and during the process of searching for the new master lessee, appoint Samui Buri Co., Ltd. as the temporary Lessee for the period of 12 months (August 1, 2017 – July 31, 2018) at the monthly rental fee of 600,000 Baht.

SECTION 2

# MANAGEMENT AND CORPORATE GOVERNANCE

# INFORMATION OF INVESTMENT UNITS, SECURITIES AND BONDS ISSUED BY THE FUND

## Investment Unit

	Capital	828,000,000 Baht
	PAR	10.00 Baht
	Number of Investment Units	82,800,000 Units
	Type of Investment Units	Name Certificate
	IPO Price	10.00 Baht
	Registered Cap	828,000,000 Baht
Se	curities Price	
	Closing Price as of June 30, 2017	6.00 Baht per Unit
	Market Capital as of June 30, 2017	496,800,000 Baht
	Volume as of June 30, 2017	423,480 Baht per Day

Net Asset Value (NAV) as of June 30, 2017 689,121,091 Baht

# Information of Unitholders

Unitholders as of June 23, 2017 Type of Book Closing : XM

# Top 10 Major Unitholders

No.	Major Unitholders	No. of Share (Share)	%
1.	Government Saving Bank	20,000,000	24.15
2.	Samui Buri Beach Resort Co., Ltd.	6,285,500	7.59
3.	Ms. Pornpat Prapluetchop	2,306,120	2.79
4.	Mr. Kornkrit Tanthuvanit	1,700,000	2.05
5.	Ms. Varinda Jantarungsri	1,218,500	1.47
6.	Mrs. Nongnard Penchome	1,113,500	1.34
7.	Thailand Krungthai Panich Insurance Plc.	1,000,000	1.21
8.	Ms. Varankhana Nakprasert	893,500	1.08
9.	Ms. Varin Thitapiwatanaku	705,400	0.85
10.	Mr. Thawee Poonsiriwit	677,300	0.82

Major Unitholder (Holding 10% and above by the same group of investor)

No.	Major Unitholder	No. of Share (Share)	%
1.	Government Saving Bank	20,000,000	24.15

Group of Major Unitholders with significant influence on management policy or Management Company

None

Capital Reduction

There was no capital reduction in this period.

Dividend Payment Record

No.	Operation Period	Pay Out Date	Dividend Paid	Dividend Paid
			(Per Unit)	(Percentage)
1	22 Jul 10 – 31 Dec 10	15 Mar 11	0.2902	2.902
2	1 Jan 11 – 30 Jun 11	20 Sep 11	0.3224	3.224
3	1 Jul 11 – 31 Dec 11	9 Mar 12	0.3375	3.375
4	1 Jan 12 – 30 Jul 12	24 Sep 12	0.3375	3.375
5	1 Jul 12 – 31 Dec 12	15 Mar 13	0.3500	3.500
6	1 Jan 13 – 30 Jun 13	23 Sep 13	0.3500	3.500
7	1 Jul 13 – 31 Dec 13	28 Mar 14	0.3500	3.500
8	1 Jan 14 – 30 Jun 14	26 Sep 14	0.0800	0.800
	Total		2.4176	

Payment of Dividend Payment Policy

## 1) Rules, Policy, and Methods of Payment of Dividends to Unitholders

In case that the Fund has made profit as per criteria to pay out dividend, the Fund has Policy of Payment of Dividends to Unitholders not more than 2 times per year. Detail are as follows:

(1) In cases where the Fund has net profit in any accounting period, the Management Company shall pay out dividends to the Unitholders not less than 90% of the net profit not including the unrealized profits from the Appraisal or Review of Appraisal of the immovable properties or the right to lease out the immovable properties of that accounting period under guidance from the Securities and Exchange Commission to be in lined with the cash position of the Fund.

(2) In cases where the Fund has an accumulated profit in any accounting period, the Management Company may pay out dividends to the Unitholders from the said accumulated profit.

The payment of dividends must not cause increased cumulative loss to the Fund in the accounting period in which the dividend is paid out.

## Payment of Dividend for the Accounting Period

The payment of dividends in accordance with (1) and (2), the Management Company shall notify the payment of dividend and the lists of person who is entitled to receive the dividend (Closing Date). The Management Company will pay out the said dividends to the Unitholders within 90 days from the end of the accounting period in which there is the pay out of the dividends.

### Payment of Interim Dividend

The Management Company will notify the payment of dividend and the lists of person who is entitled to receive the dividend on closing date and will pay out the dividend within 30 days from the Closing Date. In case where the Management Company cannot pay out the dividends in the said period, the Management Company shall inform the Unitholders and the Office of the SEC in writing.

#### 2) Condition and Methods for Payment of Dividends

(1) The Unitholders who are entitled to receive dividend payment must have their names in the register of Unitholders at the Closing Date in accordance with ratio of investment units held. In cases where the Management Company discovers that any person or person of the same group holds more than 1/3 of the total investment units of the Fund sold. The Management Company shall not pay out the dividends to that person or person of the same group for the part which exceeds 1/3 of the total Investment Units of the Fund sold as prescribed under 8 "Rules and Limitation on Holding of Investment units".

(2) The Management Company shall notify the payment of dividend, closing date for the dividend payment and the rate of dividend payment via the Fund Report and Prospectus (MRAP) and publicly disclose at every office of Management Company, given that the Management Company may notify such dividend payment in the following manners:

(1) Submitting the written notice to the Unitholders who have their names in the register of Unitholders on the Closing Date and the Trustee; or

(2) Announcement in at least one newspaper.

(3) The Management Company will pay out the dividend to the Unitholders under 7.1, given that the Management Company will deduct the withholdings tax at the rate of 10% of the dividend payment for the individual or otherwise as prescribed under the relevant laws, unless such unitholders give the notification in writing to the Management Company to proceed otherwise within 3 days from the Closing Date.

(4) The Management Company will make dividend payments through bank transfers to bank accounts of the Unitholders or crossed account-payee-only cheques as per the names and addresses in the register book of the Unitholders. In this regards, the Unitholders shall be responsible for the fee, expenses incurred from such money transfer and any risk associated with the exchange rate (if any), given that the Management Company will deduct such fees and expenses from the amount transferred to the Unitholders.

(5) In case the Unitholder does not invoke his right to certain dividend within the statute of limitation under the Civil and Commercial Code, the Management Company will not use such dividend in any way other than for the benefit of the Fund.

## 3) Additional conditions

In the consideration of the pay out of the dividends, if the dividend announced to be paid per each investment unit during the accounting year has a value lower than or equal to Baht 0.10, the Management Company reserves the right not to pay out the dividends at the said time and shall pay out at the end of the accounting year. Regarding the methods for the pay out of the dividends, the Management Company shall proceed in accordance with the stipulated details except in cases where the SEC, the Office of the SEC and/or other agencies with authority under the law has amended, changed, added, announced, ruled, ordered, approved, and/or decided otherwise, the Management Company shall proceed accordingly.

## MANAGEMENT STRUCTURE

#### Management Company

CIMB-Principal Asset Management Company Limited

44 CIMB Thai Building, Floor 16, Langsuan Road, Lumpini Sub-district, Pathumwan District, Bangkok 10330

Tel. 0-2686-9500 Fax. 0-2657-3167

Website http://www.cimb-principal.co.th

CIMB-Principal Asset Management Company Limited is one of the company within CIMB-Principal Asset Management Bernhard, Malaysia that provide full service in respect of Fund Management which comprises of mutual fund, private fund, provident fund and property fund.

CIMB-Principal Asset Management Bernhard holds 99.99% in CIMB-Principal Asset Management Thailand also being a shareholder in CIMB-Principal Asset Management in Singapore and Indonesia. CIMB-Principal Asset Management Bernhard Malaysia is a corporative of the 2 leading financial institutes in both regional and global level which are

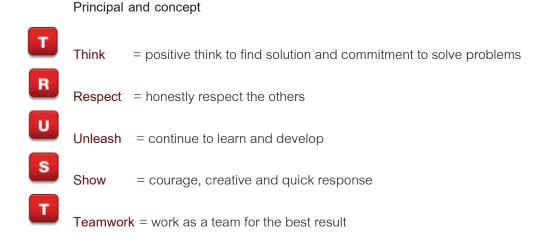
CIMB Group, Malaysia holds 60%

Principal Financial Group holds 40%

Therefore, this made us be ready to provide asset management service with global standard under supporting from CIMB Group and Principal Financial Group.

Currently, CIMB-Principal Asset Management Thailand is the asset management company that ready to provide services that cover all sectors which are individual, SMEs, large scale business and corporate including government agencies under strong investment networks that connect all regions in the world. This gives us advantage in investment information with unique investment management by stocks selection process including both qualitative and quantitative, fundamental analysis and strict investment discipline frameworks and modern technology that supporting development in investment innovation and product creation.

Under compliance and risks control and good governance under the concept of TRUST, we emphasize on how to ensure that the investors can reach their financial goal and creating good return in long-term with cautious investment under proper risks management.



## Name of Directors and Management of CIMB-Principal Asset Management Company Limited

### **Directrors**

1.	Mr. Effendy Shahul Hamid	Chairman of the Board
2.	Mr. Alenjandro Elias Echegorri Rodriguez	Director
3.	Mr. Pedro Esteban Borda	Director
4.	Ms. Tess Downey	Director
5.	Mr. Adirsorn Sermchaiwong	Director
6.	Mr. Jumpon Saimala	Director
7.	Ms. Wilaiporn Liwagasemsan	Audit and Independent Director
8.	Mr. Boonsak Chiempricha	Independent Director

## Management

1.	Mr. Jumpon Saimala	Chief Executive Officer
2.	Ms. Brenda Choo	Chief Operation Officer
3.	Mr. Win Phromphate	Chief Investment Officer

## Fund Managers

- 1. Mr. Suttipan Kreemaha
- 2. Mr. Win Phromphate

Rights, Duties and Responsibilities of the Management Company

Management Company has its rights, duties and responsibilities as follows:

1) The right to administer and manage the Fund in accordance with the objectives, investment criteria and restrictions of the Project as approved, as well as the commitments between the Unitholders of the Fund and the Management Company and various agreements which have been made.

2) The right to instruct the Investment Unit Registrar to reject the transfer the investment unit, in case that those transfers have been conflicted to the transfer conditions.

 The right to resign as the Management Company as specified under the "Change of Management Company".

4) The right to veto any act or decision of the Investment Committee or a resolution of Unitholders or the management procedures which is in contravention of the laws, regulations rules, and/or ethics and/or the Project or which may have an adverse effect on the reputation of or cause damage to the Management Company or the interest of the Fund.

5) The right to manage the Fund in the following cases:

- The right to terminate the Project and/or the Fund in case of the resignation of the Management Company with the conditions as mutually agree and the

Fund cannot find new Management Company within 90 days (details as shown in the condition of "Change of the Management Company").

- The right to proceed in accordance with the stipulations of the Project and/or as announced, prescribed, approved, permitted, relaxed, or instructed by the Office of the SEC Committee, the SEC and/or any other competent authority under law; and/or command.

- The right to amend, supplement, change the Project, in cases where it is otherwise changed, amended, supplemented, announced, prescribed, approved, permission, relaxed, and/or instructed by the Office of the SEC, the SEC Committee and/or any other competent authority under law.

- The right to sell/distribute/dispose/transfer properties wholly or partially of the Fund as deems appropriate in case of a lack of liquidity.

- The right to manage the Fund with a view to accomplishing the objectives of the Fund and maintaining the benefits of the Unitholders, given that the Securities Law and/or any other relevant laws are not contravened.

6) The right to appoint the trustee of the Fund, who has qualifications as prescribed in the Notification of the Office of the SEC regarding qualifications of trustees of property fund as well as to change the trustee of the Fund and appoint other trustee in replacement pursuant to the conditions for the change of the trustee specified in the fund scheme, given that such change shall be approved by the Office of the SEC.

 Other right as specified by the Office of the SEC, the SEC Committee and/or any other competent authority under laws and regulations.

8) The Management Company shall arrange the commitment between Unitholders and the Management Company, other agreements on behalf of the Fund under the Securities Law and/or any other relevant laws.

9) The Management Company shall deliver, distribute and make available the upto-date prospectus and the fund scheme in accordance with the following criteria and procedures:

(1) Prior to the offering of Investment Units to the public, the ManagementCompany shall deliver the prospectus to the Office of the SEC at least one (1) business

day prior to the date for the delivery or the distribution of the prospectus to the public. And the Management Company shall deliver such document via Mutual Fund Report and Prospectus (MRAP) of the Office of the SEC. Should there be any change to such details, the Management Company shall proceed to update such details without delay, given that such update shall be done via MRAP.

(2) In the offering of Investment Units, the Management Company shall sufficiently arrange the distribution of material details of Investment Units and the Fund to investors. Regarding to the details of the fund scheme, the Management Company shall make them ready for the examination and for the request by investors, given that such details shall be up-to-date.

(3) Upon the expiry date of the offering period, the Management Company shall make available the prospectus in the part of the Project details at every business place of the Management Company to be accessed by public; and the Management Company shall provide the copy of the same upon the request of the Unitholder. In the case that Investment Units of the Fund are the securities listed on the SET, and if there is any amendment to the fund scheme, the Management Company shall give notice of such amendment to the SET without delay after the date that the Office of the SEC approves the amendment to the fund scheme as the case may be, until the dissolution of the Fund.

10) The Management Company shall arrange the registration of pool of asset with the Office of the SEC within 15 days from the date of ending initial offering.

11) The Management Company shall arrange the listing of Investment Units of the Fund as listed securities on the SET within 30 days from the date of registration of the Fund.

12) The Management Company shall bring the money of the Fund to invest in the real properties or other properties as well as seeking benefit from the purchase, lease, distribution, transfer of the leasehold right, sale, order for the transfer and improvement of the real properties or other properties that the Fund has invested in accordance with the policy, objectives, criteria, conditions and procedures specified in the fund scheme and in accordance

with the rules and criteria prescribed in the Notification of the SEC Committee and the Notification of the Office of the SEC.

13) In the case that the fact is known to the Management Company that any Person of the Same Group holds more than 1/3 of Investment Units of all sold Investment Units, the Management Company will proceed in accordance with the prescription in the Notification of the Office of the SEC.

14) The Management Company shall allocate the profit of the Fund to pay dividend to the unitholders in accordance with the criteria and procedures specified in the fund scheme and in accordance with the prescription of the Office of the SEC.

15) The Management Company shall procure the insurance policy for the Fund in accordance with the prescription and criteria in the Notification of the Office of the SEC.

16) The Management Company shall arrange the Appraisal of the properties in accordance with the prescription and criteria in the Notification of the Office of the SEC.

17) To appoint the trustee of the Fund, who has qualifications as prescribed in the Notification of the Office of the SEC regarding qualifications of trustees of property fund.

18) To separate the properties of the Fund from the properties of the Management Company and bring the Fund's properties to the possession of the trustee and/or Thai Securities Depository Co., Ltd.

19) To arrange for the investment of the Fund to gain revenue and benefits and bring such revenue and benefits to the possession of the trustee.

20) To appoint one or several individuals or juristic persons as advisors of the Fund. However, the advisors of the Fund shall not participate in making any decisions concerning investment or sell, or shall not participate in property management or lease of property. The Management Company shall prepare and submit the report for appointment or termination the agreement within 15 days from the date of appointment or termination and shall submit the copy of such agreement to the Trustee within 5 days from the date of execution of agreement.

21) To appoint the Property Fund Manager responsible for making decision to invest or to distribute the real properties or the leasehold right, given that such person shall be approved by the Office of the SEC. 22) To appoint the Fund manager responsible for making decision to invest or distribute the properties in Clause for the liquidity management of the Fund, given that such person shall be approved by the Office of the SEC.

23) To appoint the Investment Units Registrar as well as to change the Investment Units Registrar of the Fund and appoint other Investment Units Registrar, who has qualifications as prescribed by the Office of the SEC, in replacement, and give notice of such appointment to the Office of the SEC.

24) To appoint the Appraisal Company, given that such Appraisal Company shall be those in the list approved by the Office of the SEC to appraise or review the Appraisal for the properties invested by the Fund. The Management Company shall deliver the copy of such Appraisal Report and supporting documents to the Trustee and to the Office of the SEC within 15 days from the date of receipt of such report.

25) To appoint the Property Manager (if any), given that the Property Manager shall have the qualifications and possess no prohibited characteristics prescribed in the Notification of the Office of the SEC.

26) To appoint the auditor of the Fund, given that the auditor must have qualifications and does not possess prohibited characteristics per the Notification of the Office of the SEC regarding rules for approval of auditors, as well as to change the auditor and appoint other auditor who have qualifications as prescribed by the Office of the SEC, in replacement and give notice of such appointment to the Office of the SEC.

27) In the case that the Management Company wishes to appoint the underwriter to distribute Investment Units, such underwriter shall not have the relationship of the Person of the Same Group with the owner, the lessor, the transferor of the leasehold right and the grantor of the right in the real properties to be invested by the Fund.

28) To appoint other persons to perform other duties related to the Fund, e.g. construction supervisor, expert, estimator, building inspector, cleaning service provider and construction contractor etc.

29) To deliver a summary of significant information concerning the investment or the disposal of ownership or leasehold rights in real properties of the Fund to the Unitholders and the Office of the SEC within fifteen (15) days from the date of such investment or disposal of

ownership or leasehold rights in real properties, and to provide such significant information at an open place at the Management Company and the head office of the trustee within fifteen (15) days from the date of investment or disposal of ownership or leasehold rights in real properties. Such summary shall be substantially in accordance with the notification of the Office of the SEC.

30) To immediately deliver the following documents to the trustee upon the investment or the dispose of the real properties and the leasehold right:

(1) The document showing the ownership or the possession of the real properties and the agreement regarding the purchase, lease, receipt of the transfer of the leasehold right or the grant of the right in the real properties, as the case maybe.

(2) The agreement in writing showing the disposal of the real properties or the leasehold right of the real properties.

The Management Company will give the notice of the possession of the real properties to the trustee within five (5) business days from the possession date of such real properties together with disclose such information at the office of the Trustee within 15 days after the date of investment or disposition of the asset.

31) To provide the copy of the following agreements to the trustee:

(1) Agreement to appoint the Appraisal Company within five (5) days from the execution date or from the date of appointment of the trustee in the case that the appointment of the Appraisal Company prior to the appointment of the trustee, as the case may be.

(2) Agreement to appoint the Property Manager (if any) and the agreement to appoint the advisor (if any) within five (5) business days from the execution date thereof.

32) To collect, follow up, proceed and order every person with duties under the appointment agreements, e.g. Property Manager, advisor and construction supervisor etc. To prepare, deliver and complete every report and/or any proceeding as specified in the appointment agreements and/or as prescribed by the investment committee and/or as per the request of the Unitholders and/or the competent agency.

33) To sell, dispose of, distribute or transfer the properties whether in whole or in part of the Fund as proper.

Annual Report 2016 Samui Buri Property Fund

34) To perform other duties prescribed by the Securities Law to be the duties of the Management Company.

35) If the Investment Units of the Fund have been approved to be listed securities on the Stock Exchange of Thailand, the Management Company shall deliver the summary of significant information under the preceding paragraph to the Stock Exchange of Thailand in lieu of taking action under the first paragraph within the next business day from the date of purchase, lease, disposal or transfer of leasehold rights in immovable properties of the Fund or within such other period as prescribed by the Stock Exchange of Thailand.

36) To calculate the value of the properties, Net Asset Value and the Value of Investment Units pursuant to the Notification of the Office of the SEC regarding the criteria, conditions and procedures for the establishment and the management of the Fund or any criteria and procedures prescribed by the Office of the SEC.

37) To give notice to the Unitholders in the case that any change or any situation occurs after the date of the calculation of the properties' value, the Net Asset Value and the Value of Investment Units, which materially affects the properties of the Fund.

38) To prepare a financial statement of the Fund in accordance with the accounting standards specific to the investment business and accounting standards prescribed by the accountant council, and to prepare a report of the Fund which has the required by the Office of the SEC at the end of every financial year, and deliver such report to the Unitholders whose names appear in the register of Unitholders and the Office of the SEC within four (4) months from the end of the financial year.

39) The Management Company shall increase or decrease the capital of the Fund in accordance with criteria and procedures specified in the Fund Scheme.

40) To proceed the litigation, both civil and criminal procedures on behalf of the Fund including the appointment of representative to do such litigation.

41) To attend the meeting and voting on the properties, rights and other benefits for the benefit of the Fund's benefit.

42) The right to amend, supplement, change the Fund Scheme.

43) The Management Company shall dissolve the Fund as per the specification in the Fund Scheme.

44) Upon dissolution of the Fund, the Management Company shall appoint a liquidator approved by the Office of the SEC to dispose of the assets of the Fund, pay the debts of the Fund, collect and distribute money or assets to Unitholders in the proportion of their respective Unitholding per the register of Unitholders, as well as inform the Trustee thereof.

45) The Management Company shall receive and pay the fees and expenses and/or other compensation as specified in the Fund Scheme.

46) The Management Company shall conduct any proceeding to achieve the objectives of the Fund and maintain the benefit of unitholders in general in accordance with the scope, duties and responsibilities of the Management Company, given that such proceeding shall not violate Securities Law and/or any relevant laws.

### Conditions for Replacement of the Management Company

The Fund may replace the Management Company upon the occurrence of the following events and/or upon the approval of the Office of the SEC:

(1) When the Unitholders of the Fund pass a resolution by a majority vote representing more than one-half of the total number of Investment Units sold to replace the Management Company, the Unitholders shall give a notice in writing to the Management Company of not less than ninety (90) days in advance. If such change of Management Company is not resulting from the mistake or gross-negligence of the Management Company and the term of being Management Company has not been 5 years from the date of establishment of the Fund, the Management Company shall be entitled to receive the compensation for the remaining years out of 5 years.

The Unitholders must notify Management Company in written form not less than 5 days in advanced, unless the Management Company agreed to shorten the said notification period.

(2) If there is a change and amendment in the management policy as specified in the Project according to a resolution of Unitholders' meeting or an amendment to the Securities and Exchange Act, notifications of the SEC, notifications of the Office of the SEC and/or other relevant laws, which causes the Management Company to be unable to comply with those notifications, instructions, regulations and rules because such change imposes more duty on the Management Company and the Management Company does not want to accept such duty, the Management Company reserves the right not to accept the duty to manage the Fund, given that the Management Company must give prior written notice to the Unitholders of its intention not to perform the duties. The Management Company shall propose a new Management Company who is fully qualified according to the Securities Law with approval of the Office of the SEC except in the case that the Unitholders wish to find a new Management Company on their owns. In this regard, the Unitholders shall complete the appointment of the new Management Company within 90 days from the date of receiving the notice from the Management Company.

(3) If there is a change in policy, management procedures, operations, administration of the Fund, or material change in structure of Unitholders (the change of the names of Unitholders or the change to the holding of Investment Units by the Unitholders or the Person of the Same Group which is equivalent to five percent (5%) of all Investment Units sold), or in any other case which causes the Management Company to be no longer desirous of performing its duties, the Management Company reserves the right not to accept the duty of managing the Fund, given that the Management Company must notify the Unitholders in writing of its intention not to continue performing the duties (resignation). The Management Company shall propose a new Management Company who is fully qualified according to the Securities Law with approval of the Office of the SEC except in the case that the Unitholders wish to find a new Management Company on their owns. In this regard, the Unitholders shall complete the appointment of the new Management Company within 90 days from the date of receiving the notice from the Management Company.

(4) In the case that the license for the operation of the securities business in the type of mutual fund management of the Management Company is revoked and the Management Company is unable to continue performing its duties as the Management Company.

Replacement of Management Company, if it is the case that specified by law that approval from SEC is required; Management Company shall apply for such approval and remain functional until the new Management Company is appointed. However, if the Management Company notifies its resignation under (2) and (3) and the Fund and/or the Unitholders is unable to replace new management company within 90 days from the date of receiving the notice from the Management Company, the Management Company reserves the right to dissolve the Fund.

## Trustee

CITI Bank N.A. 339 Sukhumvit Road, Interchange 21 Building, Klongton Nua Sub-district, Wattana District, Bangkok 10500 Tel. 02-788-2000

Rights, Duties and Responsibilities of the Trustee

The trustee has the rights, duties and responsibilities under this Project as follow:

1) To receive remuneration for being the trustee at the rate specified in the agreement to appoint the trustee has entered with the Management Company.

2) To supervise the Management Company to strictly comply with Section 125 of the Securities and Exchange Act B.E. 2535, Announcement, Notification of SEC, Office of SEC and Capital Market Advisory Board that issued as per the said Act both currently in effect and to be notified in the future. To notify the Management Company if the Management Company fails to comply the above laws.

3) If the Management Company does any act that causes damage to the Fund or fails to perform its duties under Section 125, the Securities Law and the terms of the approved Fund Management Project, the trustee shall make a detailed report thereon and submit it to the Office of the SEC within five (5) days from the date on which the trustee is aware of such circumstance.

4) To deposit the properties of the Fund by separating the properties of the Fund from the properties of the Trustee under the supervision of the trustee and monitor the expense of the Fund to be in accordance with the agreement between the Management Company and the Trustee.

5) To complete the inspection of real properties of the Fund per the timeframe as follows:

(1) Within thirty (30) days from the date of receiving a notice of possession of real property from the Management Company.

(2) Every year after the last inspection by the trustee.

6) To correctly, completely and truthfully record the condition of any real property from the inspection of such properties.

7) To notify the Management Company within five (5) business days from the date the trustee has found that any real property of the Fund has any material defect.

8) To notify the Management Company to conduct a new Appraisal immediately when the trustee is of the view that any circumstance or change has occurred which has a material effect on the value of the real properties of the Fund.

9) To verify that the investment or disposal of real properties or leasehold rights of the real properties of the Fund comply with the Project and the criteria prescribed by the Securities Law.

10) To approve the insurance against all losses which the Fund will be a beneficiary.

11) To give opinion on the operational result of the Fund in the report of the Fund.

12) For the assets invested in by the Fund which are real properties, the Management Company shall keep the documents of right in the real properties invested in by the Fund, namely land title deeds or certificates of utilization, agreements on sale of real property, lease agreements or agreements for the transfer of leasehold right in real property as well as insurance policies, at the office of the Trustee of the Fund, except for assets which, by their nature, cannot be kept at the office of the Trustee or where the Management Company and the Trustee agree otherwise.

13) To take delivery or delivery the documents regarding investing or divesting of the asset by the Fund to be in accordance with the Fund Scheme and Notification of the Office of the SEC.

14) To certify that the calculation of the value of the properties, Net Asset Value and the Value of Investment Units is correct and in accordance with the criteria prescribed by the Office of the SEC.

15) To prepare and deliver the report as follows:

(1) Detail on incomes and expenses of from the bank account, depository at every of the last business day of SET and commercial banks.

(2) Report on the investment of the Fund specified the type and status of the fund at the end of Business Day.

(3) Report on the detail of securities purchase and sale (if any).

16) To proceed under the clause 14 and 15 above, the Trustee shall use the information obtained from the Management Company or any other relevant person.

17) Report certified by the Trustee under clause 14 and the report prepared by the Trustee under clause 15 is deemed to be approved from the Management Company if the Management Company fails to object within 180 days from the date of reporting.

18) To file the case enforcing the Management Company to perform its duty or to claim damages in compensation to the damages caused by the Management Company for the benefit of all Unitholders or upon the receipt of the order from the Office of the SEC.

19) In the case the Management Company appoints the liquidator, such liquidator shall proceed in accordance as follows:

 deliver the account and supporting documents of the Fund to the liquidator within 5 days from the date of dissolution of the Fund;

(2) deposit the properties of the Funds until the completion of the liquidation;

(3) monitor the liquidator to comply with the Section 130 of the Securities and Exchange Act B.E. 2535 (1992), as amended and shall inform the Office of the SEC upon the non-compliance by the liquidator;

(4) distribute the fund and other assets to the Unitholders per their Investment Units ratio in the register book of Investment Units.

20) Deposit and the properties of the Fund and receive the income from the operation of the Fund and deposit it in the account of the Fund.

21) Pay the expense of the Fund as instructed by the Management Company.

22) To have such other rights, duties and responsibilities as specified in the agreement to appoint the trustee.

23) To perform other duties as prescribed by the SEC committee or the Office of the SEC as duties of trustees.

24) To be responsible for the damages to the Management Company or any expenses incurred from the mistake or gross-negligence of the Trustee under the Securities and Exchange Act B.E. 2535 (1992), as amended. Such mistake results from the non-compliance and gross-negligence conduct committed by the Trustee or the Trustee's employee, representatives or agent. Such damages shall include the damages from the delay of the Trustee in approving the matters as specified as obligations of the Trustee under the agreement to appoint Trustee or the Fund Scheme.

25) To allow the representative of the Management Company or the auditor to inspect the properties of the Fund, documentations and accounts of the Fund which in possession of the Trustee at all time within the business hour of the Trustee and to facilitate the Management Company in proceeding the duty under the relevant agreement and the Fund Scheme and to deliver the documents as instructed by the Management Company to the Unitholders and other person who is eligible to request such documents.

26) To be responsible for the damages to the Fund due to the act, omission to act by fraudulent, gross-negligence which is inconsistent with the obligations under the relevant agreement entering with the Management Company.

#### Conditions for replacement of the Trustee

Management Company as representative of the Fund may replace Trustee upon occurrence of the following events and upon the approval of the Office of the SEC:

(1) When either the Management Company or the Trustee wishes to terminate the Trustee Appointment Agreement by giving written notice of such termination to the other party not less than ninety (90) days prior to the effective date of termination of the Trustee Appointment Agreement. (2) The Management Company or the Trustee fails to perform the duties or responsibilities as prescribed in the Trustee Appointment Agreement. In such event, the Trustee or the Management Company may terminate such agreement by giving prior written notice of such termination to the other party with a period not less than thirty (30) days. In the case where the Trustee fails to perform the obligations under such agreement with or without intention, willful or gross-negligence, the Trustee shall compensate the Fund and the Management Company including other expenses incurred from changing the trustee. In the case where the Management Company fails to perform the obligations under such agreement, with or without intention, willful or gross-negligence, the Management Company shall be responsible for the expenses and compensation for the damages to the Trustee.

(3) There is a change in any condition of the Project or an amendment to the Securities Law or any other circumstance causes the Management Company and the Trustee to be unable to agree on the amendment of the Trustee Appointment Agreement to comply with such change or amendment because such change or amendment imposes more duties on the Trustee and the Trustee does not want to accept such duties. In such event, the Trustee shall have the right to terminate the Trustee Appointment Agreement by giving written notice thereof to the Management Company not less than ninety (90) days in advance.

(4) The Unitholders of the Fund pass a resolution by a majority vote representing more than half of the total number of Investment Units sold, requesting the replacement of the Trustee. Such request to the Management Company shall be made not less than 90 days.

(5) The Trustee lacks any qualification under the notifications of the Office of SEC regarding the qualifications of trustees of mutual funds and the amendments thereto (if any). In such event, the Management Company shall notify the Trustee in writing to make a rectification within fifteen (15) days from the day following the date on which the Management Company is or should reasonably be aware of such disqualification or the date on which such disqualification is discovered from the inspection of the Office of SEC. The Management Company shall also notify such rectification to the Office of SEC within three (3) business days following the date the Trustee completes the rectification.

If the Trustee fails to make the rectification within such prescribed period, the Management Company shall seek permission to replace the Trustee from the Office of SEC within fifteen (15) days

Page 52

from the day following the expiry date of the rectification period. When permission is obtained from the Office of SEC, the Management Company shall appoint a new Trustee in place of the former Trustee immediately unless otherwise instructed by the Office of SEC.

(6) The Trustee unduly discloses information relating to the management of the Fund or any other information relating to the management of the Fund in a manner that causes or may cause damage to the Fund or the Management Company or obtains any benefit for the Trustee itself, or another person enjoys any benefit because of such undue disclosure. In such event, the Management Company may terminate the Trustee Appointment Agreement by giving written notice of not less than fifteen (15) days in advance to the Trustee. The Trustee must be responsible to the Management Company and/or the Fund for any expenses and/or damages including expenses incurred because the Management Company must contact and/or procure another person to perform duties as a new Trustee, or any other expenses which are or might be incurred in connection with the replacement of the Trustee.

(7) When any person proposes, or files a petition to the Court or any other relevant authority about the Trustee (a) for the dissolution of the Trustee's business or any other similar purpose; or (b) for the reorganization, composition or relaxation of debt payment, management of properties, liquidation or any other similar request under the current or future laws or under various regulations.

(8) When a government authority or agency believes, the Trustee has committed a mistake or gross negligence and gives a notice thereof to the Management Company or makes an announcement to the public.

In all cases, the replacement of the Trustee shall require prior permission of the Office of SEC. Since the Securities and Exchange Act B.E. 2535 provides that the Fund must have a trustee, if the Trustee is discharged from its duties under Clause 13.2 "Conditions for Replacement of Trustee", the Trustee must fully perform the duties of a trustee until the completion of the transfer and delivery of all assets and documents and evidence of the Fund to the new Trustee or as instructed by the Management Company or the Office of SEC, including any other necessary arrangements for the proper and complete transfer and delivery of all assets and documents to the new Trustee within a reasonable time to ensure continuous performance of duties.

In the case of expiration of Trustee Appointment Agreement due to termination by the Trustee, if the Management Company is unable to find new trustee to replace the same Trustee within the expiration date of the Trustee Appointment Agreement, such Trustee shall remain their position as a Trustee until there is a replacement of trustee. If such Trustee will receive the fee in proportion including any other expenses incurred from the operation of Trustee duty until their duty as a Trustee is ceased.

For the cease of being Trustee, the Trustee shall collect and transfer all properties and documentation of the Fund to the new trustee or proceed other duty as advised by the Management Company or the Office of the SEC within 15 business days from the day of cease to be a trustee.

### Place of Custody of Assets of the Fund

CITI Bank N.A., Bangkok Branch 339 Sukhumvit Road, Interchange 21 Building, Klongton Nua Sub-district, Wattana District, Bangkok 10500 Tel. 02-788-2000

In the case of change of the Trustee, the Management Company shall keep the properties at the office of the Trustee where the Management Company establishes or the office new trustee.

However, for the assets invested in by the Fund which are real properties, the Management Company shall keep the documents of right in the real properties invested in by the Fund, namely land title deeds or certificates of utilization, agreements on sale of real property, lease agreements or agreements for the transfer of leasehold right in real property as well as insurance policies, at the office of the Trustee of the Fund, except for assets which, by their nature, cannot be kept at the office of the Trustee or where the Management Company and the Trustee agree otherwise.

## Auditor

Mr. Boonlert Kamolchanokkul	Certified Auditor No. 5339 or				
Mrs. Anothai Leekijwattana	Certified Auditor No. 3442 or				
Mrs. Anutai Phumsurakul	Certified Auditor No. 3873				
Price Waterhouse Cooper ABAS Company Limited					
179/74-80, Bangkok Tower, Floor 15, South Sathorn Road					
Tung Mahamek Sub-district, Sathorn District, Bangkok					
Tel. 0-2344-100 and 0-2824-5000 Fax. 0-2286-5050					

## Registrar

CIMB-Principal Asset Management Company Limited 44 CIMB Thai Building, Floor 16, Langsuan Road, Lumpini Sub-district, Pathumwan District, Bangkok 1033 Tel. 02-686-9500

## Penalized and Fined Records

On February 19, 2013, The Office of Securities and Exchange Commission had a letter no. Kor Lor Tor For Khor 298/2556 regarding fining for not comply with the law. Such letter stated that Management Company has breach article 117 and 125 (1) of the Securities and Exchange Act 2535 B.E. as follows:

1. During February 27, 2012 to July 17, 2012 Management Company did not perform as per rules, conditions and procedure as specified in the notification of Capital Market Supervisory Board. Management Company did not have proper compliance on investment for the cautious investment management for the best interest of unitholder by not undertaking due diligence before entering into investment. 2. During May 17, 2012 to February 27, 2013 Management Company, as being the Management Company of the Mercure Samui Property Fund (Mercure Fund), did not properly manage the Fund as specified in the notification of the Capital Market Supervisory Board by not control about the Income Guarantee as the Fund was approved.

3. During February 27, 2012 to December 25, 2012 Management Company did not perform as per rules, conditions and procedure as specified in the notification of Capital Market Supervisory Board. Which are (1) did not control and checking on payment of the Fund (2) did not perform the asset annual inspection by preparing invested asset registration properly and correctly (3) did not arrange for Revenue Guarantee Agreement and did not follow and monitor the guarantors to comply with the agreement (4) did not properly disclose information in the Fund Project and Prospectus.

Management Company accepted the penalty and fine as per the Committee's resolution in the meeting No 1/2556 dated February 2013 Order No 12/2556.

## CORPORATE GOVERNANCE AND COMPLIANCE

### Corporate Governance Policy

The Management Company strictly complies with Securities Law, announcements, regulations, rules, order or circular notice as amended or enacted by S.E.C., Capital Market Supervisory Board, office of S.E.C. and the stock exchange.

The Management Company stipulated a variety of policies for Corporate Governance such as report on conflict of interests, policy for fund operation, code of conduct for fund operation.

## Corporate Social Responsibility

The Management Company strictly complies with Securities Law, announcements, regulations, rules, order or circular notice as amended or enacted by S.E.C., Capital Market Supervisory Board, office of S.E.C. and the stock exchange.

## Internal Control and Risk Management

The Management Company strictly complies with Securities Law, announcements, regulations, rules, order or circular notice as amended or enacted by S.E.C., Capital Market Supervisory Board, office of S.E.T. and the stock exchange. Apart from Real Estate Investment Committee, The Management Company also established Compliance and Risk Management Department which is separated from Real Estate Investment Committee and reports directly to the Board of Directors and CIMB Group.

## Inter-connected Transactions

Transactions of the Fund with the Management Company and other connected party to the Management Company

No inter-connected person has any transaction with the Fund

Remark: The investors can directly verify the transaction with the Management Company or at website <u>http://www.cimb-principal.co.th;</u> and at the Securities and Exchange Commission (<u>www.sec.or.th</u>).

Soft Commission Report

There is no soft commission

Sales Commission from order to sell or purchase security

There is no Sales Commission from order to sell or purchase security

Voting guidelines and voting execution

Investors can examine voting guidelines and voting execution in the companies' Shareholders Meeting in the calendar year from website of the Management Company (www.cimb-principal.com). **SECTION 3** 

# FINANCIAL STATUS AND PERFORMANCE

## IMPORTANT FINANCIAL INFORMATION

Performance of Samui Buri Property Fund For the period from July 1, 2016 to June 30, 2017

Summary of Net Asset Value and Value of Investment Unit as of June 30, 2017

Net Asset Value	689,121,091	Baht
No. of Investment Unit	82,800,000	Units
Value per unit	8.3227	Baht

Information regarding borrowing of the Fund as of June 30, 2017

Domes	stic Securities or Assets	Market Value (Baht) <sup>*1</sup>	% NAV
	Bank Deposit	54,946,444	7.97
Investr	nent in Real Estate		
	Land with Construction, Samui Buri Beach Resort Hotel	646,600,000	93.83
Others			
	Other Assets	267,359	0.04
	Other Debts	(12,692,712)	(1.84)
Net As	set Value	689,121,091.00	100.00

Remark:

<sup>11</sup> total market value including receivable interest

Summary of investmen	in Debt, Deposit or	Semi Debt of the Fund
----------------------	---------------------	-----------------------

	Market		
Bonds	Value	% NAV	
	(Baht)*		
(a) Thai and Foreign Government Bonds			
- Thai Government Bonds	- None -	- None -	
- Foreign Government Bond	- None -	- None -	
(b) Bonds that Bank or Credit Fancier is issuer, payer, Aval, certified			
or guarantor	54,946,444	7.97	
(c) Investment Grade Bonds	- None -	- None -	
(d) Under Investment Grade Bonds	646,600,000	93.83	
Remarks: *value based on market price including interest receivable			

# Details of all Bonds and Rating in Port

	Item	lssuer	Insurer/ Guarantor / Certifier	Due Date	Rating	Principal/ Face Value	Market Value <sup>*1</sup>
1	Real Estate	Samui Buri Beach Resort	-	-	N/A	828,000,000	646,600,000
	Investment	Hotel					
2	Deposit	CITI Bank N.A.	-	-	N/A	54,943,553	54,946,444
	Remark:	<sup>*1</sup> Market Value including Ir	nterest Receiv	able			

Fund Expenses

For the period of July 1, 2016 – June 30, 2017

Fund's Direct Expenses *	Unit	% of
	'000 Baht	NAV
Fund Management Fee	3,917.95	0.64
Trustee Fee	734.29	0.12
Registrar Fee	646.62	0.10
Adverts, PR and Sale Promotion		
- IPO	-	-
- After IPO	674.80	0.11
Legal Fee	5,270.42	0.86
Property Tax Fee	312.50	0.05
Audit Fee	517.00	0.08
SET Registration Fee - Annual	107.00	0.02
Appraisl Fee	465.23	0.08
Insurance	426.64	0.07
Unitholder Meeting Expense	218.25	0.04
Bank Fee	62.35	0.01
Travel Expense	80.48	0.01
Other Expense	86.63	0.01
Total Expenses **	13,520.16	2.20

Remarks \* Fees and expenses already include VAT, Specific Business Tax and other Taxes and Duties (if

any).

\*\* Excluding securities agent and other fees related to stocks/securities trade and reversion of doubtful debt.

Appendix 1

Report of certified auditor, Audited Financial Statement

## SAMUI BURI PROPERTY FUND

## STATUTORY FINANCIAL STATEMENTS

30 JUNE 2017

1.1

-

11



#### Independent auditor's report

To the Unitholders of Samui Buri Property Fund

## My opinion

In my opinion, the financial statements of Samui Buri Property Fund ("the Fund") present fairly, in all material respects, the financial position of the Fund as at 30 June 2017, and its financial performance and its cash flows for the year then ended in accordance with Thai Financial Reporting Standards (TFRSs).

#### What I have audited

I have audited the accompanying financial statements of the Fund, which comprise the balance sheet and the details of investments as at 30 June 2017, and the statement of income and statement of changes in net assets and statement of cash flows and significant financial information for the year then ended, and a summary of significant accounting policies and other notes.

### **Basis for opinion**

I conducted my audit in accordance with Thai Standards on Auditing (TSAs). My responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of my report. I am independent of the Fund in accordance with the Federation of Accounting Professions under the Royal Patronage of his Majesty the King's Code of Ethics for Professional Accountants together with the ethical requirements that are relevant to my audit of the financial statements, and I have fulfilled my other ethical responsibilities in accordance with these requirements. I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my opinion.

#### Key audit matters

Key audit matters are those matters that, in my professional judgment, were of most significance in my audit of the financial statements of the current period. These matters were addressed in the context of my audit of the financial statements as a whole, and in forming my opinion thereon, and I do not provide a separate opinion on these matters.



### Key audit matter

#### How my audit addressed the key audit matter

## Valuation of investment in properties

Refer to significant accounting policies no. 2.3 and notes to financial statements no. 6, the investment properties were carried at Baht 646.60 million as at 30 June 2017 with unrealized gain from investments of Baht 30.80 million.

The investment properties comprises of the lease of land, buildings (except sport club), public utilities, furniture and equipment for hotel business.

Valuations are carried out by independent appraiser.

There are significant judgements and estimates to be made in relation to the valuation of investment properties. The valuations is based on Income Approach.

The most significant judgements and estimates affecting all the valuations include estimated rental income, discount rate, which was determined from business type, the location of project, generated cash flow, competitive market and risk-free return rate. The appraiser applied discounted cash flow for valued asset based on capitalisation rate minus rental growth rate.

The unrealised gain was incurred as a result of higher estimated rental income, which have moved favourably reflecting from higher demand of customers.

The uncertainty of significant estimation could result in material effect to investment in properties at fair value account, which is why I have given specific audit focus and attention to this area. All investment properties are appraised by an independent valuer, who hold a recognized relevant professional qualification and has recent experience in the segment of the investment properties valued. I assessed the competence, independence and objectivity and verified their qualifications.

I obtained the valuation reports and agreed fair value in valuation report to trial balance. I discussed directly with external valuer and challenged on the appropriateness of the methodology and assumptions used. The property information in the valuation was tested by tracing a sample of data inputs underpinning the valuation for properties, including rental income and related cost/ expenses with lease agreement of the Mercure Samui Buri Resort. I, therefore, held a discussion with the Fund's management.

In addition, I challenged the favourable movements in the valuation and obtained the explanations and related reference of supporting evidences from independent valuer.

From procedures mentioned above, the significant judgements and estimates is identified to be in an acceptable range.



#### Other information

The Fund's management is responsible for the other information. The other information comprises the information included in the annual report, but does not include the financial statements and my auditor's report thereon. The annual report is expected to be made available to me after the date of this auditor's report.

My opinion on the financial statements does not cover the other information and I will not express any form of assurance conclusion thereon.

In connection with my audit of the financial statements, my responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial statements or my knowledge obtained in the audit, or otherwise appears to be materially misstated.

When I read the annual report, if I conclude that there is a material misstatement therein, I am required to communicate the matter to the Fund's management.

## Responsibilities of the Fund's management for the financial statements

The Fund's management is responsible for the preparation and fair presentation of the financial statements in accordance with TFRSs, and for such internal control as the Fund's management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Fund's management is responsible for assessing the Fund's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Fund's management either intends to liquidate the Fund or to cease operations, or has no realistic alternative but to do so.

The Fund's management is responsible for overseeing the Fund's financial reporting process.

### Auditor's responsibilities for the audit of the financial statements

My objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes my opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with TSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.



As part of an audit in accordance with TSAs, I exercise professional judgment and maintain professional scepticism throughout the audit. I also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for my opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Fund's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Fund's management.
- Conclude on the appropriateness of the Fund's management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Fund's ability to continue as a going concern. If I conclude that a material uncertainty exists, I am required to draw attention in my auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify my opinion. My conclusions are based on the audit evidence obtained up to the date of my auditor's report. However, future events or conditions may cause the Fund to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

I communicate with the Fund's management regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that I identify during my audit.

I also provide the Fund's management with a statement that I have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on my independence, and where applicable, related safeguards.

From the matters communicated with the Fund's management, I determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. I describe these matters in my auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, I determine that a matter should not be communicated in my report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

PricewaterhouseCoopers ABAS Ltd.

Quatric Bomouralial

Anutai Poomsurakul Certified Public Accountant (Thailand) No. 3873 Bangkok 24 August 2017

Samui Buri Property Fund Balance Sheet As at 30 June 2017

11

- 1

	Notes	2017 Baht	2016 Baht
Assets			
Investment in properties at fair value			
(at cost Baht 828,000,000)	7	646,600,000	615,800,000
Cash and cash equivalents	8	54,943,553	924
Interest receivable, net		2,891	9
Prepaid expenses		219,428	306,992
Other assets		47,931	<u> </u>
Total assets		701,813,803	616,107,925
Liabilities			
Accrued expenses	11	12,692,712	15,773,440
Total liabilities		12,692,712	15,773,440
Net assets		689,121,091	600,334,485
Net assets:			
Capital received from unitholders			
(82,800,000 units, Baht 10 each)	9	828,000,000	828,000,000
Deficits	9	(138,878,909)	(227,665,515)
Net assets		689,121,091	600,334,485
Net assets value per unit (Baht)		8.3227	7.2504
Number of units issued at the end of the year (units)		82,800,000	82,800,000

The notes to financial statements from pages 11 to 26 are an integral part of these financial statements.

Samui Buri Property Fund

1

1

]

\_

Details of Investments

As at 30 June 2017

Type of investment	Cost	st	Fair value	alue	Percentage of investment	nvestment
	2017	2016	2017	2016	2017	2016
	Baht	Baht	Baht	Baht	%	%
Investment in properties (Note 7)						
Land and Buildings						
which consisted of 1) 5 plots of land, total area of 13-0-27 rai,						
2) buildings, total area approximately of 15,772.86 sqm. and						
facilities, swimming pool, dining roorn, and parking area for						
hotel business	828,000,000	828,000,000	646,600,000	615,800,000	100	100
Total investment in properties	828,000,000	828,000,000	646,600,000	615,800,000	100	100

Samui Buri Property Fund Statement of Income For the year ended 30 June 2017

-

-

11

1

	Notes	2017 Baht	2016 Baht
Investment income			
Rental income		2,493,458	5
Interest income		3,070	249
Other income		399,900	
Total income		2,896,428	249
Expenses			
Management fee	10, 11	3,917,954	5,130,173
Trustee fee	10	734,287	165,245
Registrar fee	10, 11	646,620	860,790
Professional fee		517,000	371,400
Reversal of bad and doubtful debts expenses	15	(68,610,339)	-
Other expenses		7,704,300	7,586,594
Total expenses		(55,090,178)	14,114,202
Net investment income (expenses)		57,986,606	(14,113,953)
Net gain (loss) from investment			
Net unrealised gain (loss) from investment	7	30,800,000	(206,870,000)
Total net unrealised gain (loss) from investment		30,800,000	(206,870,000)
Net increase (decrease) in net assets from operations		88,786,606	(220,983,953)

11

11

11

11

1

		2017	2016
	Note	Baht	Baht
Increase (decrease) in net assets from operations during the year			
Net investment income (expenses)		57,986,606	(14,113,953)
Net unrealised gain (loss) from investment	7	30,800,000	(206,870,000)
Net increase (decrease) in net assets from operations		88,786,606	(220,983,953)
Increase (decrease) in net assets during the year		88,786,606	(220,983,953)
Net assets at the beginning of the year		600,334,485	821,318,438
Net assets at the end of the year		689,121,091	600,334,485

Samui Buri Property Fund Statement of Cash Flows For the year ended 30 June 2017

-

1

11

	Note	2017 Baht	2016 Baht
Cash flows from operating activities			
Net increase (decrease) in net assets from operations		88,786,606	(220,983,953)
Adjustments to reconcile net (decrease) increase		00,700,000	(220,000,000)
in net assets from operations to net cash			
provided by operating activities			
Net unrealised gain (loss) from investment	7	(30,800,000)	206,870,000
Amortisation of prepaid expenses		501,537	206,969
(Increase) decrease in interest receivable		(2,882)	1,436
Increase in prepaid expenses		(413,973)	(513,961)
Increase in other assets		(47,931)	
Increase (decrease) in accrued expenses		(3,080,728)	11,984,061
Net cash provided by (used in) operating activities		54,942,629	(2,435,448)
Net increase (decrease) in cash and cash equivalents		54,942,629	(2,435,448)
Cash and cash equivalents at the beginning of the year		924	2,436,372
Cash and cash equivalents at the end of the year		54,943,553	924

Samui Buri Property Fund

Significant Financial Information

For the year ended 30 June 2017

	2017 Baht	2016 Baht	2015 Baht	2014 Baht	2013 Baht	2012 Baht
Operating performance (per unit)			Dant		Dant	Dant
Net assets value at the beginning of the years	7,2504	9,9193	10.2682	10.5003	10.5850	10.4587
Add Capital received from unitholders	100			66	11	-
Income (expenses) from investment activities:						
Net investment income (expenses)	0.7003	(0.1705)	(0.1888)	0.4884	0.7130	0.7171
Realised and unrealised gain (loss)						
from investment	0.3720	(2.4984)	(0.0801)	(0.0205)	(0.1102)	0.0691
Total income (expenses) from investment activities	1.0723	(2.6689)	(0.2689)	0.4679	0.6028	0.7862
Less Dividend paid		-	(0.0800)	(0.7000)	(0.6875)	(0.6599)
Net assets value at the end of the years	8.3227	7.2504	9.9193	10.2682	10.5003	10.5850
Ratio of net (loss) profit to average net						
assets value during the years (%)	14.4116	(27.6721)	(2.5730)	4.4670	5.7198	7.5260
Significant financial ratios and						
additional information						
Net assets value at the end of the years (Baht)	689,121,091	600,334,485	821,318,438	850,206,955	869,427,393	876,438,582
Ratio of total expenses to average net						
assets value during the years (%)	(8.9421)	1.7674	7.9341	3.0115	0.8577	0.8521
Ratio of investment income to average net						
assets value during the years (%)	0.4701	1	6.1273	7.6745	7,6226	7.7168
Ratio of weighted average investment						
purchases and sales during the years to						
average net assets value during the years (%)	10	10			0.1100	0.0300
Average net assets value during the years (Baht)	616,075,821	798,578,989	865,310,598	867,235,057	872,643,357	864,964,942

## **1** General information

Samui Buri Property Fund ("the Fund") was registered on 22 July 2010 with indefinite expiration date. The purpose of the Fund is to raise funds from the investors to invest in properties which consist of land, building (except sport club), public utilities, furniture and equipment for hotel business.

As at 30 June 2017, the major unitholder is Government Savings Bank, holding 24.15% of total outstanding units.

On 26 November 2013, the Fund registered with Securities and Exchange Commission to change its name from "Mercure Samui Property Fund" to Samui Buri Property Fund".

CIMB-Principal Asset Management Company Limited is the Fund's Management Company. Citibank N.A. has been appointed as the Fund's Trustee.

These financial statements were authorised for issue by the Fund's management on 24 August 2017.

## **Financial position**

As at 30 June 2017, the Fund has a deficits of Baht 138.87 million and experienced an operating gain of Baht 88.78 million during the financial year ended on that date. However, CIMB-Principal Asset Management Company Limited, the Fund's Management Company, has been paying in advance for the Fund's operating expenses. This is to support the Fund to continue operating. The advance prepayments will be repaid back to the Management Company upon availability of liquidity in the Fund. At the present, the fund is fully repaid from the ex-lessee and has the cash in amount of Baht 54.94 million as at 30 June 2017. Accordingly, these financial statements have been prepared on a going concern basis.

### 2 Accounting policies

The principal accounting policies adopted in the preparation of these financial statements are set out below:

### 2.1 Basis of preparation

The financial statements have been prepared in accordance with Thai generally accepted accounting principles under the Accounting Act B.E. 2543, being those Thai Financial Reporting Standards issued under the Accounting Professions Act B.E. 2547, and the financial reporting requirements of the Securities and Exchange Commission. In addition, the financial statements have been prepared under the basis and format as required by the Thai Accounting Standard No. 106 "Accounting for Investment Companies". The primary financial statements (i.e. balance sheet, the details of investments, statement of income, statement of changes in net assets, statement of cash flows and significant financial information) are prepared in the full format as required by the Securities and Exchange Commission.

The financial statements have been prepared under the historical cost convention except as disclosed in the accounting policies below.

## 2 Accounting policies (Cont'd)

#### 2.1 Basis of preparation (Cont'd)

The preparation of financial statements in conformity with Thai generally accepted accounting principles requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Fund's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in Note 4 to the financial statements.

An English version of the financial statements has been prepared from the statutory financial statements that are in the Thai language. In the event of a conflict or a difference in interpretation between the two languages, the Thai language statutory financial statements shall prevail.

# 2.2 Revised accounting standards, revised financial reporting standards, and related interpretations

Revised accounting standards and revised financial reporting standards are effective for annual periods beginning on or after 1 January 2017.

a) Financial reporting standards, which have significant changes and are relevant to the Fund are as follows:

TAS 1 (revised 2016) TAS 34 (revised 2016) Presentation of financial statements Interim financial reporting

TAS 1 (revised 2016), the amendments provide clarifications on a number of issues, including:

- Materiality an entity should not aggregate or disaggregate information in a manner that obscures useful information. Where items are material, sufficient information must be provided to explain the impact on the financial position or performance.
- Disaggregation and subtotals line items specified in TAS 1 may need to be disaggregated where this is relevant to an understanding of the entity's financial position or performance. There is also new guidance on the use of subtotals.
- Notes confirmation that the notes do not need to be presented in a particular order.
- OCI arising from investments accounted for under the equity method the share of OCI arising from equity-accounted investments is grouped based on whether the items will or will not subsequently be reclassified to profit or loss. Each group should then be presented as a single line item in the statement of other comprehensive income.

TAS 34 (revised 2016), the amendments clarify that what is meant by the reference in the standard to 'information disclosed elsewhere in the interim financial report'; entities taking advantage of the relief must provide a cross-reference from the interim financial statements to the location of that information and make the information available to users on the same terms and at the same time as the interim financial statements.

The Fund's management has assessed and considered that the above revised standards will not have a material impact on the Fund.

## 2 Accounting policies (Cont'd)

# 2.2 Revised accounting standards, revised financial reporting standards, and related interpretations (Cont'd)

Revised accounting standards and revised financial reporting standards are effective for annual periods beginning on or after 1 January 2017. (Cont'd)

b) Revised financial reporting standards and interpretations with minor changes and do not have impact to the Fund are as follows:

TAS 7 (revised 2016)	Statement of cash flows
TAS 8 (revised 2016)	Accounting policies, changes in accounting estimates and errors
TAS 10 (revised 2016)	Events after the reporting period
TAS 17 (revised 2016)	Leases
TAS 18 (revised 2016)	Revenue
TAS 24 (revised 2016)	Related party disclosures
TAS 37 (revised 2016)	Provisions, contingent liabilities and contingent assets
TAS 40 (revised 2016)	Investment property
TFRS 13 (revised 2016)	Fair value measurement
TSIC 27 (revised 2016)	Evaluating the substance of transactions in the legal form of a lease
TFRIC 4 (revised 2016)	Determining whether an arrangement contains a lease
TFRIC 5 (revised 2016)	Rights to interests arising from decommissioning, restoration and environmental rehabilitation funds
TFRIC 10 (revised 2016)	Interim financial reporting and impairment
TFRIC 18 (revised 2016)	Transfers of assets from customers

## 2.3 Investment in properties

Investment in properties is stated at fair value. The Management Company measured its fair value as at first balance sheet date at the acquisition cost of the properties. At the subsequent balance sheet dates, it is presented at fair value which is based on appraisal value by independent valuers approved by the Securities and Exchange Commission. The Management Company will conduct appraisal of properties every two years from the date of the appraisal for purchase or lease of the properties and will conduct a review of appraisal every year after the date of the latest appraisal. The Management Company will not appoint any appraiser to appraise the properties or leased properties for more than 2 consecutive times.

Unrealised gain or loss from changing in fair value of investment in properties will be recognised in the statement of income in that period.

### 2.4 Cash and cash equivalents

Cash and cash equivalents include savings account deposits with banks and other shortterm highly liquid investment with maturity of three months or less from the date of acquisition.

## 2 Accounting policies (Cont'd)

#### 2.5 Rental receivable

Rental receivable is carried at the original invoice amount and subsequently measured at the remaining amount less any allowance for doubtful accounts based on a review of all outstanding amounts at the year end. The amount of the allowance is the difference between the carrying amount of the rental receivable and the amount expected to be collectible. Bad debt are written-off during the year in which they are identified and recognised in statement of income as the Fund's expenses.

### 2.6 Revenues and expenses recognition

Rental income under operating leases is recognised in the statement of income on the straight-line basis over the lease term.

Interest income is recognised on an accrual basis based on the effective interest rate.

Expenses are recognised on an accrual basis.

#### 2.7 Income taxes

The Fund is exempted from Thailand corporate income tax. No provision for corporate income tax has been made in the accompanying financial statements.

### 3 Dividend payment policy

Regulations, policy and criteria for paying dividends to unitholders are as follows:

- 1) If the Fund has net profit in each year, the Management Company shall pay dividend to unitholders at the rate of no less than 90 percent of the adjusted net profit. The adjusted net profit means the net profit that deducts unrealised gain from appraisal or review appraisal of real estate or leasehold rights to real estate including other adjustments to align with cash status of the Fund according to the guideline of Securities and Exchange Commission.
- 2) If the Fund has accumulated profits, the Management Company may pay dividend to unitholders out of the accumulated profits provided that dividend payment under (1) must not cause increase in its deficit in the period which dividend is paid.

In considering the payment of dividends, if the value of interim dividend per unit to be paid is lower than or equal to Baht 0.10, the Management Company reserves the right not to pay dividend at that time and to bring such dividend forward for payment together with the year end dividend payment.

## 4 Critical accounting estimates, assumptions and judgments

The Fund makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are outlined below.

## a) Fair value of investment in properties

The fair value of investment in properties that are not traded in an active market is determined by using discounted expected future cash flows received from investment in properties by the appropriate discount rate which reflect related risks. The Fund engages independence appraiser to assess the fair value of properties.

## b) Allowance for doubtful accounts

The Management Company considers an allowance for doubtful accounts to reflect impairment of account receivable relating to estimated losses resulting from the inability of customers to make required payments. The allowance for doubtful accounts is significantly impacted by the Management Company's assessment of future cash flows, such assessment being based on consideration of historical collection experience, known and identified instances of default and consideration of market trends.

## 5 Capital risk management

The Fund's objectives when managing capital are to safeguard the Fund's ability to continue as a going concern in order to provide returns for unitholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

In order to maintain or adjust the capital structure, the Fund may adjust the amount of dividends paid to unitholders, return capital to unitholders, issue new shares or sell assets to reduce debt.

## 6 Fair value measurement

### Fair value estimation

The Fund uses the market approach to measure its assets and liabilities that are required to be measured at fair value by relevant financial reporting standards, except that the cost approach or income approach is used when there is no active market or when a quoted market price is not available.

In applying the above-mentioned valuation techniques, the Fund endeavors to use relevant observable inputs as much as possible. TFRS 13 Fair Value Measurement establishes a fair value hierarchy categorising such inputs into three levels as follows:

- Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities
- Level 2: Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as market prices) or indirectly (that is, derived from market prices)
- Level 3: Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs)

## 6 Fair value measurement (Cont'd)

The following table presents the financial assets that are measured at fair value.

	30 June 2017 Level 3 Baht	31 December 2016 Level 3 Baht
Investment in properties	646,600,000	615,800,000
Total	646,600,000	615,800,000

During the year, there were no transfers within the fair value hierarchy.

## 7 Investment in properties at fair value

Investment in properties at fair value as at 30 June 2017 and 2016 comprise the following:

	2017 Baht	2016 Baht
Investment in properties at the beginning of the year Net unrealised gain (loss) from the revaluation of	615,800,000	822,670,000
investment during the year	30,800,000	(206,870,000)
Investment in properties at the end of the year	646,600,000	615,800,000

On 28 July 2010, the Fund invested in properties, the Mercure Samui Buri Resort sized of 88 rooms, consisted of 1) 5 plots of land, total area is approximately 13-0-27 rai, 2) buildings, total area is approximately 15,772.86 sqm. close to the river with beach width of 6.5 metre and facilities swimming pool, dining room and parking area, totally amount of Baht 828 million. The land and building are located at 26/24, Soi Wat Nha Pra Lan, Tambon Mae Nam, Amphur Koh Samui, Surat Thani.

For the year ended 30 June 2016, the Fund hired an independent appraiser, DTZ Debenham Tie Leung (Thailand) Co., Ltd., to appraise its investment in properties by using the Income Approach derived from cumulative of present value of net income based on the period of 10 years and its present value of such assets at the end of year 10th with no income in current year under the default of rental payment from the Lessee on report dated 10 June 2016. The valuation technique used significant unobservable inputs such that the Fund classified the fair value measurement as Level 3 of fair value hierarchy according to TFRS13 Fair value measurement (Note 5).

As at 30 June 2016, the Fund adjusted investment in properties to fair value of Baht 615.80 million and recognised net unrealised loss from investment in the statement of income for the year at Baht 206.87 million.

## 7 Investment in properties at fair value (Cont'd)

For the year ended 30 June 2017, the Fund hired an independent appraiser, Edmund Tie & Company (Thailand) Co., Ltd., to appraise its investment in properties by using the Income Approach derived from cumulative of present value of net income based on the period of 6 years and its present value of such assets at the end of year 6th with no income in current year under the default of rental payment from the Lessee on report dated 28 April 2016. The valuation technique used significant unobservable inputs such that the Fund classified the fair value measurement as Level 3 of fair value hierarchy according to TFRS13 Fair value measurement (Note 5).

As at 30 June 2017, the Fund adjusted investment in properties to fair value of Baht 646.60 million and recognised net unrealised gain from investment in the statement of income for the year at Baht 30.80 million.

As at 30 June 2017, the Fund has lease agreement for a term of 6 months with Samui Buri Resort Co., Ltd. (Beginning on 1 February 2017 and ending on 31 July 2017) which involved in Commercial Real Estate that consists of land, building (excluding sport club), infrastructure, furniture and equipment for hotel operation.

## Valuation processes

The Management Company arranges the valuation of investment in properties by independent professionally qualified valuer ("independent valuer") who hold a recognised relevant professional qualification and has recent experience in the segment of the investment properties valued. The independent valuer reports directly to the Management Company. For financial reporting purpose, the Management Company reviews the valuation performed by the independent valuer. Review of valuation process and result is held between the Management Company and the Trustee which will evaluate in each accounting period, in line with the Fund's reporting dates.

The main information that the appraiser used for fair value assessment Level 3 such as discount rate was determined from business type, the location of project, generated cash flow, competitive market and risk-free return rate. The appraiser applied 12% of discounted cash flow for valued asset based on 9% of Capitalization rate plus 3% of Rental growth rate.

Changes in fair value are analysed at each reporting date by the Management Company and the Trustee. As part of this review, the Management Company presents valuation assumption of the independent valuer to explain the reasons for changes in fair value.

There were no changes to the valuation techniques during the year.

# Sensitivity analysis for each significant assumptions

Discount rate	Impact on fair value increase/ (decrease) 2017 Baht
Discount rate, decrease of 0.50 percent	12,742,621
Discount rate, increase of 0.50 percent	(12,422,344)
Capitalisation rate	
Capitalisation rate, decrease of 0.50 percent	25 970 966
Capitalisation rate, increase of 0.50 percent	25,870,866
	(23,147,617)
Rental growth rate	
Rental growth rate, decrease of 0.50 percent	(17,173,349)
Rental growth rate, increase of 0.50 percent	17,482,461
	17,402,401

## 8 Cash and cash equivalents

As at 30 June 2017 and 2016, the Fund has the details of cash and cash equivalents as follows:

	Principal		Interest rate per annum	
	2017 Baht	2016 Baht	2017 %	2016 %
Deposits in bank saving account				
- Citibank N.A.	54,943,553	924	0.05	0.05
Total cash and cash equivalents	54,943,553	924		

## 9 Unitholders' equity

As of 30 June 2017 and 2016, there are 82,800,000 authorised units of Baht 10 par value registered, issued and paid-up.

Movements in capital account are as follows:

	2017		20	16
	Number of units	Baht	Number of units	Baht
Units registered, issued and paid-up	82,800,000	828,000,000	82,800,000	828,000,000
Beginning balance Issue of units	82,800,000	828,000,000	82,800,000	828,000,000
Ending balance	82,800,000	828,000,000	82,800,000	828,000,000

Movements in retained earnings (deficits) are as follows:

	2017 Baht	2016 Baht
Beginning balance Add Net increase (decrease) in net assets from operations	(227,665,515)	(6,681,562)
during the years	88,786,606	(220,983,953)
Ending balance	(138,878,909)	(227,665,515)

#### 10 Fees

The management fee, trustee fee, and registrar fee are calculated as follows:

## Management fee

The Management Company is entitled to receive a monthly management fee from the Fund at a rate not exceeding 1.00% per annum (exclusive of value added tax, specific business tax or any other similar tax) of the net assets value of the Fund as calculated by the Management Company and verified by the Trustee.

## Trustee fee

The Trustee is entitled to receive a monthly remuneration at a rate not exceeding 0.50% per annum (exclusive of value added tax, specific business tax or any other similar tax) of the net assets value of the Fund as calculated by the Management Company and verified by the Trustee. The foregoing does not include other expenses as actually incurred such as the expenses for the inspection of assets of the Fund.

### **Registrar fee**

The registrar fee shall be at a rate not exceeding 0.10% per annum (exclusive of value added tax, specific business tax or any other similar tax) of the net assets value of the Fund as calculated by the Management Company and verified by the Trustee.

### 11 Related party transactions

Enterprises and individuals that, directly or indirectly through one or more intermediaries, control, or are controlled by, or are under common control with, the Fund, including holding entities, subsidiaries and fellow subsidiaries are related parties of the Fund. Associates and individuals owning, directly or indirectly, an interest in the voting power of the Fund that gives them significant influence over the enterprise, key management personnel, including directors and officers of the Fund and close members of the family of these individuals and entities associated with these individuals also constitute related parties.

In considering each possible related party relationship, attention is directed to the substance of the relationship, and not merely the legal form.

Types of relationship of related company are as follows:

Name of companies	Type of relationship	
CIMB-Principal Asset Management Co., Ltd.	The Fund's Management Company and Registrar	

The following significant transactions were carried out with related party:

# 11 Related party transactions (Cont'd)

Significant income and expenses for the years then ended 30 June 2017 and 2016 were as follows:

	2017 Baht	2016 Baht
	Ddill	Dani
CIMB - Principal Asset Management Co., Ltd. Management fee	3,917,954	5.130.173
Registrar fee	646,620	860,790

Balances as at 30 June 2017 and 2016 with related party were as follows:

	2017 Baht	2016 Baht
CIMB - Principal Asset Management Co., Ltd.		
Accrued management fee	2,660,095	7,883,697
Accrued registrar fee	930,424	1,313,950
Accrued other expenses	7,622,608	6,575,793

# 12 Financial risk management

# 12.1 Financial risk factors

As at 30 June 2017, the principal financial risks faced by the Fund are interest rate risk, credit risk, and liquidity risk.

## Interest rate risk

Interest rate risk is the risks associated with the effects of fluctuations in the prevailing levels of market interest rates on its financial instruments. The financial asset that potentially subjects the Fund to the interest rate risk is deposit with banks.

# Credit risk

Credit risk is the risk that counterparties might not discharge their obligation causing the Fund to incur a financial loss. Credit risk arises from risk in the collectability of lease rental from counterparties. The Fund may have a concentration of credit risk with respect to an account receivable as it has only one customer. The carrying amount of financial assets as recorded in balance sheet represents the Fund's maximum exposure to credit risk.

# Liquidity risk

Prudent liquidity risk management implies maintaining sufficient cash, the availability of funding through an adequate amount of funding from the unitholders which is sufficient for the activities of the Fund.

# 12.2 Fair value estimation

The carrying amounts of the Fund's financial assets and liabilities as at 30 June 2017 as presented in the financial statements approximate their fair value since they are predominantly subject to market interest rate and will be due in a short period.

## 13 Segment information

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as that makes strategic decisions.

The Fund operates in business which is the investment in properties and the business is only operated in Thailand. Income and expenses from this segment are the same amount with the statement of income. Therefore, the presentation of segment information is not necessary.

### 14 Commitments

The Fund is committed to pay a management fee, trustee fee, and registrar fee under the terms and conditions specified in the agreements or memorandum.

## 15 Lawsuit and others

15.1 Samui Buri Beach Resort Co., Ltd. ("Lessee"), which is the only one lessee of the Fund, did not comply with conditions under the Lease Agreement by defaulting the rental payment from 1 January 2014 to 4 April 2015 in an amount of Baht 69,254,765 and the Fund had already enforced the collaterals in accordance with the letter of guarantee issued by a local bank ("the Bank"). However, the Bank refused to pay the money according to the guarantee obligation in an amount of Baht 67,000,000 because the Lessee requested the Bank to suspend the payment to the Fund since the Lessee refused its breach of the Lease Agreement. Accordingly, the Fund terminated the Lease Agreement which was effective on 4 April 2015 and demanded the Lessee to return the leased properties and to transfer the license of hotel business including the relevant businesses to the Fund. Nevertheless, the Lessee refused to return such leased properties to the Fund and had continued to utilise such properties.

Therefore, the Fund had set up a full allowance for doubtful account in an amount of Baht 71,237,942 for rental receivable amounting to Baht 69,254,795 and interest receivable for the period from 1 January 2014 to 4 April 2015 amounting to Baht 1,983,147. Subsequent to 4 April 2015, the Fund has stopped accruing rental income and other income associated to the Lease Agreement. As such the Management Company postponed the collection of management fee and registrar fee in view of the rental income outstanding.

For the year ended 30 June 2015, the Fund had bad and doubtful debts expenses in an amount of Baht 60,091,366 resulting from bad debts from reversal of rental income recognised on a straight-line basis over the lease term in an amount of Baht 7,078,082 and a full allowance for doubtful account in an amount of Baht 53,013,284.

- 15.2 On 7 April 2015, the Lessee filed the lawsuit against the Fund and its accomplices, which were the fund manager, the Management Company, the authorised directors and officers of the Management Company, totaling 10 defendants, to the Southern Bangkok Civil Court as a Black Case No.Por.698/2558, for claiming of the revocation of the notice of lease agreement termination and damages incurred by wrongful act. The amount in dispute was Baht 350,000,000. The Fund had already received the summon and the copy of such Complaint on 16 May 2015. In this regard, the Fund had appointed Baker & McKenzie Ltd. to act as the lawyer for defending the case and to take any action according to law.
- 15.3 On 16 June 2015, the Fund had appointed HNP Legal Ltd. to launch the civil lawsuit against the Bank at the Southern Bangkok Civil Court as a Black Case No.Phor.1320/2558, between the Fund as the Plaintiff and the Bank as the Defendant, in the accusation of "Guarantee" with the claiming in amount of Baht 67,000,000 (equivalent to the guaranteed amount as specified in the letter of guarantee).
- 15.4 On 30 June 2015, the Lessee filed the lawsuit against the Fund and its Accomplices, which were the Management Company, the authorised directors and the Lawyer of the Management Company, totaling 11 defendants, to the Southern Bangkok Civil Court as a Black Case No.Por.1475/2558. The claim was for damages from the notice letters prepared by both defendants and sent to 4 guarantors dated 16 June 2015 that had demaged the reputation, the credit, the earnings or the prosperity in any other manners of the Plaintiff. The amount in dispute was Baht 350,000,000. In this regard, the Fund had appointed Baker & McKenzie Ltd. to act as the lawyer for defending the case and to take any action according to law.
- 15.5 On 6 July 2015, the Fund had appointed Baker & McKenzie Ltd. to launch the civil lawsuit against the Lessee and the Guarantors totaling 5 persons at the Koh Samui Provincial Court as a Black Case No.158/2558. The lawsuit was between the Fund as the Plaintiff and the Lessee and the Guarantors totaling 5 persons as the Defendant to claim the outstanding rental and damages and to remove the lessee from the area with the claiming in an amount of Baht 89,557,699.
- 15.6 On 13 July 2015, the Fund had received a summon of Bophut Police Station, Koh Samui, for the criminal accusation that the Fund "jointly defame via advertisement". The Fund, therefore, hired Baker & McKenzie Ltd. to be an attorney to defend on this charge including any legal action in connection with protection of the right and interest of the Fund.

- 15.7 On 23 November 2015, the Lessee had sent the letter proposing solution for settlement of the disputes. The summary of the proposal were as following:
  - 1. The Lessee or the agent of the Lessee sought for the purchaser or will purchase the Fund's properties. The purchaser paid for commission fee, transfer fee, registration fee, taxes, duties including the expenses incurred at the land office and other expenses.
  - 2. The Lessee had no objection if the Fund or the Management Company appointed, supported or consented to other person or other juristic person to seek for the purchaser or purchase the Fund's properties same as the Lessee.
  - 3. The proposal to purchase of Fund's Properties at this time was a part of solution for settling the dispute and legal action, which the Lessee provided all details to the Fund for further consideration
  - 4. Other conditions of the sale of the Fund's Properties must be complied with the resolution of the Unitholders' Meeting.
- 15.8 On 14 December 2015, the Management Company replied the letter to the Lessee with summary as following:
  - 1. The Management Company had no objection if the Lessee will take action according to the above mentioned proposal and guideline.
  - 2. The Lessee must present the proposal to purchase the Properties together with details for the settlement of all disputes, for instance, the payment of the unpaid rental, the return of Properties and the settlement of all disputes and lawsuits, to the Management Company to consider and summon the Unitholders' Meeting in order to consider and approve the proposal on the solution for settlement of disputes including the sale of properties within 6 months as from the date of the said letter (14 December 2015).

The Lessee's proposal was in a preliminary stage. The proposal was under negotiation on the details and conditions with the Lessee.

- 15.9 On 21 January 2016, the Fund had provided insurance for its investment in properties in which previously, the Lessee was responsible for procuring and its cost. The insurance included all risks, business interruption and public liabilities. The fund was the beneficiary of this insurance. As the Fund had no liquidity in operation, the Management Company had to pay in advance.
- 15.10 On 30 May 2016, the Former Lessee sent the letter to inform the Management Company on the progress of a party showing interest in purchasing the asset of the Fund. The Former Lessee also proposed the solution for selling asset of the Fund, rental payment, hotel management, and legal disputed resolution between the Fund and the Former lessee. The proposal was being negotiated and discussed in details. The Management Company will arranged the Unitholders' Meeting to propose such matter to the unitholders for approval.

- 15.11 The settlement of disputes between Samui Buri Beach Resort Co., Ltd. ("Ex-lessee")
  - 1. The Management Company had already entered into the settlement agreement with related parties on 30 January 2017 at Koh Samui Provincial Courtto settle all disputes in the civil case, black case no. 158/2558, as well as agreed to settle other disputes between the parties. The Koh Samui Provincial Court had already passed the judgement in line with the settlement agreement onsuch date.
  - The Ex-lessee and the related parties had already withdrawn various plaints at Koh Samui Provincial Court, on 30 January 2017, namely civil case, black case no. 231/2559 and 243/2559 and criminal case, black case no. 302/2558, 1302/2558, 1303/2558 and 2028/2559.
  - 3. The Fund had already withdrawn the civil case, black case no. 221/2559, which the Fund filed against Krungthai Bank Public Company Limited on 30 January 2017.
  - 4. The Ex-lessee and the related parties had already filed the request to withdrawn various criminal complaints at Bor Phut Police Station on 30 January 2017.
  - 5. The Ex-lessee had already paid cheque to the fund, at the amount of Baht 10,000,000 on 16 December 2016 and delivered 2 post dated cheques, payable to the Fund, at the total amount of Baht 59,254,794, to the Management Company to pay for the debt according to the settlement agreement, thus the fund was fully repaid from the ex-lessee in the amount of Baht 69,254,794.
  - 6. The Ex-lessee had already pledged 6,285,500 investment units to the Fund as the security for payment under (15.11.5) and the Ex-lessee had already entered into the investment unit pledge agreement with the Fund.
  - 7. The Management Company had already surrendered the letter of guarantee of Krungthai Bank Public Company Limited to the Ex-lessee according to the settlement agreement.
  - 8. As at 30 June 2017, post dated cheques were cleared, then the Fund reversed the bad and doubtful debts expenses of Baht 68,610,339 from rental receivable.
- 15.12 The temporary lease of the Fund's properties during the finding of the purchaser of Fund's properties.
  - 1. On 30 January 2017, the Fund had already entered into the temporary lease agreement with the Ex-lessee for the temporary lease of the Fund's properties while the Management Company was finding new purchaser, lessee or manager of the Fund's properties, for the lease term of 6 months as from 1 February 2017 to 31 July 2017.
  - 2. The Ex-lessee had already delivered 6 post dated cheques, payable to the Fund, for the rental throughout the rental period, in the total amount of Baht 3,000,000, to the Management Company, to pay the rental according to the properties lease agreement.
  - 3. The Ex-lessee and the Management Company had already jointly inspected the properties and delivered the properties in accordance with the temporary lease agreement.

- 15.13 The finding of purchaser of the Fund's properties
  - 1. The Management Company started the procedure of recruitment of the Bidding Consultant of the Fund's properties. The recruitment result and the appointment of the Bidding Consultant for further process were expected to be completed within the first week of February 2017.
  - 2. The Management Company will start the Fund's properties purchasing bidding as soon as possible. The result of Fund's properties purchasing bidding was expected to be completed within May 2017.
  - 3. In case where there was the bidder of such properties whose the bidding price was in the amount exceeding 700 Million Baht (which was in line with the bidding price approved by the Unitholders' Meeting), then, the Management Company entered into the agreement to sale the Fund's properties and further transferred the properties according to the Unitholders' Meeting resolution. In such case, there was the dissolution and liquidation of the Fund.
- 15.14 CIMB-Principal Asset Management Company Limited ("Asset Management Company"), being the Asset Management Company of the Fund, had recruited CBRE (Thailand) Co., Ltd. to be the Bidding Consultant of the Fund's properties bidding. The due date for submission of the bidding envelop was on 3 May 2017.
- 15.15 On the due date for the submission of the bidding envelop on 3 May 2017, there was no bidder. For the benefit of the Fund and the unitholders, the Asset Management Company gave an opportunity for the investors, who were interested in the properties, to be able to contact CBRE and submitted the offer for the purchase of the properties or made an appointment for consultation with the Asset Management Company within 18 May 2017.
- 15.16 The result of bid for selling the Fund's property that, upon the due period of time to submit the bidding envelop on 18 May 2017, there were 2 interested bidders joining the bid. In this connection, the Asset Management Company negotiated with the abovementioned interested bidders on the conditions of buying/selling and further notified the negotiation result and the schedule to hold Unitholders' Meeting No. 1/2017, dated 14 July 2017 to consider the proposals.
- 15.17 According to revocation Royal Decree of exemption in VAT, Special business tax and Stamp duty for Property fund which had effective date on May 24, 2017, the fund had the duty to pay VAT, Special business tax and Stamp duty since such effective date onward.

- 15.18 The resolutions from Unitholders' Meeting No. 1/2017, dated 14 July 2017
  - 1. To consider the offer to purchase Assets of the Fund (For Consideration)
    - On 13 July 2017, Federal Services Co., Ltd., the prospective purchaser of the assets of the Fund, cancelled its offer to purchase the assets of the Fund, hence there is no matter to be considered and no vote casting in this Agenda.
  - 2. To consider other options (For Consideration)
    - As the prospective purchaser of the assets of the Fund cancelled its offer to purchase the assets of the Fund on 13 July 2017, the Meeting discussed the course of action on how to further manage the assets of the Fund. The Chairman then summarized the opinions of the unitholders and proposed the Meeting to consider selling the asset of the Fund with the net sale price (excluding brokerage fee, tax, official fee and expense in relation to the registration of transfer of ownership) of not less than Baht 500,000,000 (Five Hundred Million Baht) and the Asset Management Company was authorized to search for and entered into an asset sale contract with a purchaser in accordance with such conditions and informed the result of such process to the unitholders known through the SET, in accordance with the following conditions:
      - 1. For the benefit of searching for purchaser, the Fund is entitled to pay the brokerage fee for the sale of the assets of the Fund of not exceeding 3% of the agreed sale price; and
      - 2. To search for the purchaser within 4 months after the date of the Unitholders' Meeting No. 1/2017.

The Meeting had the resolution to disapprove the sale of asset of the Fund as per above-mentioned course of action. So, the Asset Management Company will proceed with the lease of the asset of the Fund by searching for and entering into a lease contract with a lessee and inform the result of such process to the unitholders known through the SET.

### 16 Contingent liabilities

On 10 August 2017, the Fund had received the notice from the City Municipality of Koh Samui to pay additional property tax for 5 years (tax year 2013 - 2017) in total amount of Baht 28,598,122. Meanwhile the Fund is in process of appointing the legal firm on the liability of the above tax to the fund.

Appendix 2

Trustee's Opinion on the Fund's performance in the past year

399 Interchange 21 Building, Sukhumvit Road, Klongtoey Nua Sub-district, Wattana District, Bangkok 10110

Tel (662) 788 2000 www.citibank.co.th



## **Mutual Fund Supervisor Report**

To: Unit holders of the Samui Buri Property Fund

Whereas Citibank, N.A. Bangkok, the Mutual Fund Supervisor of the Samui Buri Property Fund which was managed by CIMB-Principal Asset Management Company Limited has performed duties as the Mutual Fund Supervisor for the period beginning July 1, 2016 to June 30, 2017.

We have prepared this report based on given sources of information as of the date hereof and believed by us to be reliable, but we does not warrant the accuracy or completeness of the same and expressly disclaims liability for any error or omission (including any third party liability). There can be no assurance that future event or results will be consistent with any such report. Neither us nor any of its directors, employees or agents guarantees the repayment of capital, the performance or the distribution of the funds and be liable for any loss as a result of any action or omission made in reliance of this report.

In our opinion, CIMB-Principal Asset Management Company Limited has performed its duties in managing the Fund correctly and appropriately according to the objectives specified in the Fund management project, which was approved by the Office of the Securities and Exchange Commission and under the Securities Exchange Act B.E. 2535.

Citibank, N.A. - Bangkok

(Kris Antakon) (Joedjun Sunantapongsak)

Mutual Fund Supervisor

Citibank, N.A - Bangkok.

August 09, 2017